

Product Disclosure Statement

**PIMCO EQT Wholesale  
Fund Series**

**PIMCO EQT Wholesale Australian Focus Fund**

APIR ETL0182AU

**PIMCO EQT Wholesale Australian Bond Fund**

APIR ETL0015AU

**PIMCO EQT Wholesale Diversified Fixed Interest Fund**

APIR ETL0016AU

**PIMCO EQT Wholesale Global Bond Fund**

APIR ETL0018AU

**PIMCO EQT Wholesale Global Credit Fund**

APIR ETL0019AU

**PIMCO EQT Wholesale Global RealReturn Fund**

APIR ETL0020AU

**PIMCO EQT Wholesale Extended Markets Fund**

APIR ETL0017AU

This Product Disclosure Statement ('PDS') was issued on 23 December 2010, and is the PDS for Wholesale Class B Units referred to throughout this PDS as 'Class B' Units in the following funds: PIMCO EQT Wholesale Australian Focus Fund (ARSN 132 708 402), PIMCO EQT Wholesale Australian Bond Fund (ARSN 093 519 816), PIMCO EQT Wholesale Diversified Fixed Interest Fund (ARSN 093 519 558), PIMCO EQT Wholesale Global Bond Fund (ARSN 093 530 486), PIMCO EQT Wholesale Global Credit Fund (ARSN 093 519 352), PIMCO EQT Wholesale Global RealReturn Fund (ARSN 105 379 413); and PIMCO EQT Wholesale Extended Markets Fund (ARSN 100 167 511).

In this PDS, each of the above funds is referred to as a 'Fund' and collectively as the 'Funds' or the 'PIMCO EQT Wholesale Fund Series'. This PDS has been prepared and issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975) in its capacity as the Responsible Entity of the Funds and is referred to throughout this PDS as the 'Responsible Entity', 'EQT', 'us' or 'we'. The Investment Manager of the Funds is PIMCO Australia Pty Limited (ABN 54 084 280 508, AFSL 246862) and is referred to throughout this PDS as the 'Investment Manager' or 'PIMCO'.

The Responsible Entity has authorised the use of this PDS as disclosure to investors and prospective investors who invest directly in the Funds, as well as investors and prospective investors of an investor directed portfolio service, master trust, wrap account or an investor directed portfolio service-like scheme ('IDPS'). This PDS is available for use by persons applying for Units through an IDPS ('Indirect Investors'). The operator of an IDPS is referred to in this PDS as the 'IDPS Operator' and the disclosure document for an IDPS is referred to as the 'IDPS Guide'. If you invest through an IDPS, your rights and liabilities will be governed by the terms and conditions of the IDPS Guide. Indirect Investors should carefully read these terms and conditions before investing in the Funds. Indirect Investors should note that they are directing the IDPS Operator to arrange for their money to be invested in the Funds on their behalf. Indirect Investors do not become Unit holders in the Funds or have rights of Unit holders. The IDPS Operator becomes the Unit holder in the Funds and acquires these rights. The IDPS Operator can exercise or decline to exercise the rights of an Indirect Investor's behalf according to the arrangement governing the IDPS. Indirect Investors should refer to their IDPS Guide for information relating to their rights and responsibilities as an Indirect Investor, including information on any fees and charges applicable to their investment. Information regarding how Indirect Investors can apply for Units in the Funds (including an Application Form where applicable) will also be contained in the IDPS Guide. EQT accepts no responsibility for IDPS Operators or any failure by an IDPS Operator to provide Indirect Investors with a current version of this PDS as provided by EQT or to withdraw the PDS from circulation if required by EQT.

Please ask your adviser if you have any questions about investing in the Funds (either directly or indirectly through an IDPS).

**This PDS is prepared for your general information only. It is not intended to be a recommendation by the Responsible Entity, the Investment Manager, any associate, employee, agent or officer of the Responsible Entity or the Investment Manager or any other person to invest in the Funds. This PDS does not take into account the investment objectives, financial situation or needs of any particular investor. You should not base your decision to invest in the Funds solely on the information in this PDS. You should consider the suitability of the Funds in view of your financial position and investment objectives and needs and we strongly suggest you seek professional financial advice before making an investment decision.**

The Responsible Entity and the Investment Manager and their respective employees, agents and officers do not guarantee the success, repayment of capital or any rate of return on income or capital or investment performance of the Funds. Past performance is no indication of future performance. Units in the Funds are offered and issued by the Responsible Entity subject to the Constitutions of the Funds, and on the terms and conditions described in this PDS. You should read this PDS because you will become bound by it if you become a Unit holder of the Funds. A glossary of important terms used in this PDS can be found in the 'Glossary of Important Terms' section.

The offer made in this PDS is available to persons receiving this PDS in Australia and New Zealand (electronically or otherwise). This PDS is not to be treated as an offer to sell, or a solicitation of an offer to buy, any units in any jurisdiction in which it is unlawful to make such an offer or solicitation or to any person to whom it is unlawful to make such an offer or solicitation. If persons in jurisdictions other than Australia and New Zealand receive this PDS, they are required to inform themselves about, and observe restrictions on, the distribution of this PDS and the offering of units applicable in such jurisdictions. If you received this PDS electronically, a paper copy will be provided free upon request during the life of this PDS. Please call EQT Client Services on **1300 555 378** (Australian Unit holders) or **+61 3 8623 5290** (New Zealand Unit holders) for a copy.

**Certain information in this PDS is subject to change. We will notify you in writing of any changes that have a materially adverse impact on you or other significant events that affect the information contained in this PDS. Any updated information which is not materially adverse may be obtained by:**

- calling EQT Client Services on **1300 555 378** (Australian Unit holders) or **+61 3 8623 5290** (New Zealand Unit holders); or
- visiting [www.eqt.com.au](http://www.eqt.com.au)

**A paper copy of any updated information will be provided free of charge on request.**

Unless otherwise stated, all fees quoted in the PDS are inclusive of Goods and Services Tax ('GST') after allowing for an estimate for Reduced Input Tax Credits ('RITCs'), and all amounts are in Australian dollars.

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## **New Zealand investors: Warning statement**

- (a) This offer to New Zealand investors is a regulated offer made under Australian and New Zealand law. In Australia, this is Chapter 8 of the Corporations Act 2001 and Corporations Regulations 2001. In New Zealand, this is Part 5 of the Securities Act 1978 and the Securities (Mutual Recognition of Securities Offerings–Australia) Regulations 2008.
- (b) This offer and the content of the offer document are principally governed by Australian rather than New Zealand law. In the main, the Corporations Act 2001 and Regulations (Australia) set out how the offer must be made.
- (c) There are differences in how securities are regulated under Australian law. For example, the disclosure of fees for collective investment schemes is different under the Australian regime.
- (d) The rights, remedies, and compensation arrangements available to New Zealand investors in Australian securities may differ from the rights, remedies, and compensation arrangements for New Zealand securities.
- (e) Both the Australian and New Zealand securities regulators have enforcement responsibilities in relation to this offer. If you need to make a complaint about this offer, please contact the Securities Commission, Wellington, New Zealand. The Australian and New Zealand regulators will work together to settle your complaint.
- (f) The taxation treatment of Australian securities is not the same as for New Zealand securities.
- (g) If you are uncertain about whether this investment is appropriate for you, you should seek the advice of an appropriately qualified financial adviser.
- (h) The offer may involve a currency exchange risk. The currency for the securities is not New Zealand dollars. The value of the securities will go up or down according to changes in the exchange rate between that currency and New Zealand dollars. These changes may be significant.
- (i) If you expect the securities to pay any amounts in a currency that is not New Zealand dollars, you may incur significant fees in having the funds credited to a bank account in New Zealand in New Zealand dollars.

The Responsible Entity will provide a copy of the relevant constitutional documents in respect of the Responsible Entity or the offer to offerees on request.

## Glossary of Important Terms

**Active Management** – A style of investment management which seeks to attain returns above a set Benchmark (such as an index) by Asset Allocation and selection of securities within each asset class.

**Application Form** – The Application Form used by investors who wish to subscribe for Units directly in the Funds (other than indirectly through an IDPS Operator) and attached to this PDS.

**Asset Allocation** – The weighting of assets in an investment portfolio among different asset classes (such as shares, bonds, property and cash).

**Asset-backed security** – A security of (for example) a company which is underpinned by that company's assets.

**Benchmark** – A market measurement, such as an index, which is used by fund managers and investors as a guide to assess the risk and performance of a given investment or portfolio.

**Business Day** – Any day other than Saturday or Sunday on which banks are open for general banking business in Melbourne and Sydney.

**Buy/Sell spread** – The difference between the application price and withdrawal price of Units in a Fund, which reflects the estimated transactions costs associated with buying and selling the assets of the Fund, when investors invest in or withdraw from the Fund.

**Capital Markets** – The market for medium to long-term investments (i.e. an investment of three years or more in securities such as bonds).

**Capital Structure** – A company's financial framework, including long-term debt, preferred stock, and net worth. It is distinguished from financial structure, which includes additional sources of capital such as short-term debt, accounts payable, and other liabilities. Analysts look at Capital Structure in terms of its overall adequacy and its composition as well as in terms of its 'leverage', or debt-to-equity ratio.

**CDO Equity** – The 'equity' tranche of a CDO, so called as it is the most junior and therefore the highest returning and highest risk tranche of a given CDO. Also referred to as the equity tranche as it has a similar risk/return profile to an equity investment (but its returns are not correlated to general equity returns).

**Collateralised Debt Obligation ('CDO')** – A diversified, multi-class security, which is backed by pools of bonds, bank loans and/or other assets.

**Constitution** – The Constitution of a Fund which describes the rights, responsibilities and beneficial interest of both investors and the Responsible Entity in relation to the Fund.

**Corporations Act** – The Corporations Act 2001 (Cth) and Corporations Regulations 2001 (Cth), as amended from time to time.

**Credit Analysis** – Analysis of the standing or creditworthiness of a company, government or financial institution relative to other comparable organisations.

**Credit Default Swaps** – A credit default swap agreement is where the 'buyer' in a credit default contract is obligated to pay the 'seller' a periodic stream of payments over the term of the contract provided that no event of default on an underlying reference obligation has occurred. If an event of default occurs, the seller must pay the buyer the full notional value, or 'par value', of the reference obligation in exchange for the reference obligation.

**Credit Exposure and Credit Risk** – Credit Risk is the risk that an issuer may default on its obligations. Relative degrees of Credit Risk are categorised by the ratings of the rating agencies. Credit Exposure is the measurement of the Credit Risk in a portfolio.

**Credit Rating** – The financial standing of a company, government or financial institution relative to other comparable organisations. The Credit Rating determines what the institution will be charged to borrow funds, in relation both to the amount it is able to borrow and the interest it will be charged. The primary rating agencies are Moody's, S&P and Fitch. These rating agencies use a rating scale to determine relative degrees of Credit Risk that a government, company or financial institution may have. The rating scale is divided into Investment Grade and Sub Investment Grade. Investment Grade securities are rated AAA, AA+, AA-, A, BBB+, BBB and BBB-, Sub Investment Grade securities are BB+, BB, BB-, B+, B, B-, CCC, CC, C and D (D = default).

**Derivatives** – Generally, a Derivative is a financial contract whose value depends upon, or is derived from, the value of an underlying asset, reference rate or index. Derivatives may relate to stocks, bonds, interest rates, currencies or currency exchange rates, commodities, and related indexes. Examples include options contracts, futures contracts, options on futures contracts, swap agreements (including, but not limited to, long and short Credit Default Swaps and forward swap spread locks) and options on swap agreements.

**Distribution** – The amount that is paid to Unit holders after the end of a Distribution period. This generally includes any income and realised capital gains.

**Duration** – This is the measure of the sensitivity of fixed interest investments to changing interest rates, and is measured in terms of years (the larger the number of years in duration, the higher the price sensitivity to changes in interest rates). Duration takes into account the redemption date, the dates when interest is paid, and the amount of that interest.

**Emerging Market Debt (Emerging Market Securities)** – A bond issued by a country that is defined as an emerging or developing economy by the World Bank or the United Nations. A country is defined as an emerging or developing economy if its GDP per capita is less than US\$10,000.

**Fitch** – Fitch Ratings.

**Government Securities** – Securities issued or guaranteed by governments, their agencies, authorities or subdivisions.

**Hedging** – The practice of undertaking one investment activity in order to protect against loss in another. While hedges can reduce potential losses, they can also reduce potential profits.

**High yield/High yield corporate bonds** – High yield corporate bonds are bonds issued by corporations that have Credit Ratings below Investment Grade (less than BBB-).

**IDPS** – Investor directed portfolio service. An IDPS is generally the vehicle through which an investor purchases a range of underlying investment options from numerous investment managers, with the IDPS Operator providing the investor with consolidated and streamlined transaction statements and other reporting.

**IDPS Operator** – An entity that operates and offers an IDPS.

**Indirect Investor** – A person who invests indirectly in Units in any of the Funds through an IDPS.

**Inflation-linked bonds (securities) vs nominal bonds (securities)** – Bonds which are issued with an interest rate or maturity value which is indexed to inflation rather than being fixed when the bond is issued.

**Investment Grade** – A Credit Rating of 'investment grade' indicates that the securities are rated BBB- or higher.

**Liquidity** – The ability of an investment to be easily and quickly converted into cash with little loss of capital.

**Maturity** – The date on which a loan, bond or other security is due to be repaid.

**Moody's** – Moody's Investors Service, Inc.

**Net Asset Value ('NAV')** – The value of assets of a Fund less the value of the liabilities of the Fund (excluding net assets attributable to Unit holders).

**Relative Value** – An assessment of the intrinsic value of a company, government or financial institution relative to other companies, governments or financial institutions.

**Retail Client** – Persons or entities as defined under section 761G of the Corporations Act.

**RITC** – Reduced Input Tax Credit. EQT will apply for reduced input tax credits on behalf of the Fund, where applicable, to reduce the GST cost to the Fund.

**S&P** – Standard and Poor's Ratings Service.

**Sector Allocation and Rotation** – There are several sectors to global bond markets, including Government bonds, corporate bonds, high yield debt, mortgages, and Inflation-linked bonds and Emerging Market Debt. Sector rotation refers to the investment manager actively allocating the risk budget between the different sectors of the bond market.

**Units** – 'Class B' Units in the Funds.

## Funds at a Glance

| Fund                            | PIMCO EQT Wholesale Australian Focus Fund  | PIMCO EQT Wholesale Australian Bond Fund   | PIMCO EQT Wholesale Diversified Fixed Interest Fund  | PIMCO EQT Wholesale Global Bond Fund  |
|---------------------------------|--|--|--|---|
| ARSN                            | 132 708 402  | 093 519 816  | 093 519 558  | 093 530 486   |
| APIR                            | ETL0182AU  | ETL0015AU  | ETL0016AU  | ETL0018AU   |
| Class of Unit                   | Class B  | Class B  | Class B  | Class B   |
| Inception date                  | 27 February 2009   | 31 July 1999   | 31 May 1999  | 31 July 1998  |
| Investment objective            | To maximise total returns by investing in fixed interest securities, and/or related Derivatives, and to seek to preserve capital through prudent investment management | To achieve maximum total return by investing in fixed interest securities predominantly denominated in Australian or New Zealand currencies, and to seek to preserve capital through prudent investment management | To achieve maximum total return by investing in Australian and overseas bonds, and to seek to preserve capital through prudent investment management | To achieve maximum total return by investing in global fixed interest securities, and to seek to preserve capital through prudent investment management |
| Investments                     | Principal investment in Australian dollar denominated debt, foreign currency denominated debt of Australian issuers, and/or related Derivatives                        | Principal investment in fixed interest securities in, or denominated in, the currencies of Australia and New Zealand   | Principal investment is equally divided into Australian and overseas bonds   | Principal investment in global fixed interest securities  |
| Benchmark index                 | 50% UBS Australian Composite Bond Index and 50% UBS Australian Bank Bills Index  | UBS Australian Composite Bond Index  | 50% UBS Australian Composite Bond Index + 50% Barclays Capital Global Aggregate Bond Index Hedged in Australian dollars                              | Barclays Capital Global Aggregate Bond Index Hedged in Australian dollars   |
| Management costs <sup>1</sup>   | 0.50%  | 0.50%  | 0.50%  | 0.49%   |
| Buy spread <sup>2</sup>         | Nil  | Nil  | Nil  | Nil   |
| Sell spread <sup>2</sup>        | 0.10%  | 0.10%  | 0.10%  | 0.10%   |
| Indicative investment timeframe | 5 – 7 years  | 5 – 7 years  | 5 – 7 years  | 5 – 7 years   |
| Further Fund information        | Page 6   | Page 7   | Page 8   | Page 9  |

<sup>1</sup> Management costs include Responsible Entity fees and estimated expense recoveries.

<sup>2</sup> The Buy/Sell spread may be changed at the discretion of the Responsible Entity without notice.

### Labour standards, environmental, social and ethical considerations

EQT and PIMCO do not take into account labour standards or environmental, social or ethical considerations for the purpose of selecting, retaining or realising investments of the Funds.

### Fund performance

Up to date information on the performance of the Funds will be available by calling EQT Client Services on **1300 555 378** (Australian Unit holders) or **+61 3 8623 5290** (New Zealand Unit holders), or by visiting our website [www.eqt.com.au](http://www.eqt.com.au). A free paper copy of the information will also be available on request.

Past performance is not indicative of future performance. The Responsible Entity and Investment Manager do not guarantee the capital, any return on income or capital or the investment performance of the Funds.

| Fund                                   | PIMCO EQT Wholesale Global Credit Fund   | PIMCO EQT Wholesale Global RealReturn Fund   | PIMCO EQT Wholesale Extended Markets Fund  |
|--|--|--|--|
| <b>ARSN</b>                            | 093 519 352  | 105 379 413  | 100 167 511  |
| <b>APIR</b>                            | ETL0019AU  | ETL0020AU  | ETL0017AU  |
| <b>Class of Unit</b>                   | Class B  | Class B  | Class B  |
| <b>Inception date</b>                  | 30 November 2001   | 16 December 2003   | 1 November 2003  |
| <b>Investment objective</b>            | To achieve maximum total return by investing predominantly into global non-Treasury fixed interest securities, and to seek to preserve capital through prudent investment management | To achieve a return in excess of the Barclays Capital Global Inflation-Linked Bond Index Hedged in Australian dollars over a rolling three year period | To achieve maximum total return by investing in a mixture of emerging markets fixed interest, global high yield and Investment Grade corporate debt, and to seek to preserve capital through prudent investment management   |
| <b>Investments</b>                     | Principal investment predominantly into global non-Treasury fixed interest securities  | Principal investment in global Inflation-linked bonds  | Principal investment in emerging market fixed interest, global high yield and Investment Grade corporate debt  |
| <b>Benchmark index</b>                 | Non-Treasury Component of the Barclays Capital Global Aggregate Bond Index Hedged in Australian dollars  | Barclays Capital World Government Inflation-Linked Bond Index Hedged in Australian dollars   | 25% Merrill Lynch US High yield, BB-B Rated Bond Index (issuer constrained) Hedged in Australian dollars (0+yr) Maturity + 25% JP Morgan Government Bond Index Hedged in Australian dollars – Emerging Markets Global Diversified + 50% JP Morgan Emerging Markets Global Bond Index (issuer constrained) Hedged in Australian dollars |
| <b>Management costs<sup>1</sup></b>    | 0.61%  | 0.51%  | 0.61%  |
| <b>Buy spread<sup>2</sup></b>          | Nil  | Nil  | Nil  |
| <b>Sell spread</b>                     | 0.20%  | 0.20%  | 0.35%  |
| <b>Indicative investment timeframe</b> | 5 – 7 years  | 5 – 7 years  | 5 – 7 years  |
| <b>Further Fund information</b>        | Page 10  | Page 11  | Page 12  |

1 Management costs include Responsible Entity fees and estimated expense recoveries.

2 The Buy/Sell spread may be changed at the discretion of the Responsible Entity without notice.

#### Fund information for PIMCO EQT Wholesale Fund Series

|   |   |
|---|---|
| <b>Minimum initial investment<sup>1</sup></b>       | \$50,000  |
| <b>Minimum additional investment<sup>1</sup></b>    | \$10,000  |
| <b>Minimum withdrawal<sup>1</sup></b>               | \$10,000  |
| <b>Minimum balance<sup>1</sup></b>                  | \$50,000  |
| <b>Access to Funds<sup>2</sup></b>                  | Usually within 7 Business Days  |
| <b>Distributions</b>                                | Quarterly   |
| <b>Valuation</b>                                    | Daily   |
| <b>Investment Manager</b>                           | PIMCO Australia Pty Ltd (ABN 54 084 280 508, AFSL 24862)  |
| <b>Responsible Entity</b>                           | Equity Trustees Limited (ABN 46 031 298 508, AFSL 240975)   |
| <b>Application procedure</b>                        | Refer to 'Making an application' in the 'Investing and Withdrawing' section   |
| <b>Client service/Unit registry Contact details</b> | Equity Trustees Limited<br><b>1300 555 378</b> (Australian Unit holders)<br><b>+61 3 8623 5290</b> (New Zealand Unit holders) |
| <b>Address details</b>                              | Level 2, 575 Bourke Street, Melbourne, Victoria 3000, Australia   |
| <b>Website</b>                                      | <a href="http://www.eqt.com.au">www.eqt.com.au</a>  |
| <b>Email</b>  | <a href="mailto:equity@eqt.com.au">equity@eqt.com.au</a>  |

1 The Responsible Entity may alter the minimum amounts specified at any time without prior notice to investors. Indirect Investors should refer to their IDPS Guide.

2 Refer to 'Access to funds' in the 'Investing and Withdrawing' section for further details.

## About the Responsible Entity

### Equity Trustees Limited

Equity Trustees Limited ('EQT') was established in 1888, by an Act of the Victorian Parliament, to provide trustee and executor services. The company has evolved into a sophisticated financial services provider offering a broad range of products and services to a diverse client base.

In addition to traditional trustee and estate management duties, the EQT range of services includes portfolio management, superannuation, philanthropy and Responsible Entity services for external fund managers. EQT's responsibilities and obligations as the Responsible Entity of the Funds are governed by the Funds' Constitutions as well as the Corporations Act and general trust law.

EQT is committed to acting in the best interests of its clients via wealth management solutions over a range of asset classes carrying different risk profiles.

## About the Investment Manager

### PIMCO Australia Pty Ltd

PIMCO Australia Pty Ltd (ABN 54 084 280 508, AFSL 246862) ('PIMCO') is the Investment Manager of the Funds and is a member of the PIMCO Group, one of the largest fixed interest managers in the world. The PIMCO Group's history dates back to 1971 when they were established as a specialist fixed interest manager. The PIMCO Group has its head office in Newport Beach, California, USA with offices located in Hong Kong, New York, Toronto, Munich, Amsterdam, Sydney, Singapore, Tokyo and London. The Sydney office was established in 1998, although the PIMCO Group has been managing fixed interest for Australian clients since 1996. Through various holding company structures, the PIMCO Group is majority owned by Allianz SE. Allianz SE is a European-based multinational insurance and financial services holding company and a publicly traded German company. As at 31 March 2010, PIMCO Group manages over US\$1,070.9 billion for investors around the world and has over 428 investment professionals including 73 research staff globally.

In managing investment portfolios, PIMCO applies a wide range of diverse strategies including Duration analysis, Credit Analysis, Relative Value analysis, Sector Allocation and Rotation, and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or Maturity with a view to creating a steady stream of returns. PIMCO concentrates on two sources of return when assessing potential investments:

- Sector Allocation and Rotation; and
- 'bottom up' Credit Analysis of individual bonds and issuers.

Historically, the allocation between various sectors of the bond market has been an important source of return in investment portfolios. PIMCO's sector allocation is driven by its economic overview which is determined by a combination of its long-term (secular) outlook and short-term (cyclical) outlook. The secular outlook focuses on economic fundamentals such as trends in productivity and interest rates over a five year period. The cyclical outlook finetunes the secular outlook over a one year horizon.

Every security is internally rated by PIMCO's credit analysts on the following criteria:

- **Cash flow:** assessing whether cash flow is increasing, whether cash flows are predictable, and identification of any limitations on cash flow growth;
- **Qualitative factors:** identifying relevant qualitative factors such as industry leadership, management strength, prudent accounting, and financial flexibility;
- **Capital Structure:** considering whether the issuer will be able to withstand cyclical downturns which may be indicated by strong asset support with sufficient Liquidity; and
- **Industry dynamics:** assessing whether the relevant industry demonstrates good growth potential, ability to access Capital Markets, and an ability to be defensive in times of a downturn.

# PIMCO EQT Wholesale Australian Focus Fund

## Fund description

The PIMCO EQT Wholesale Australian Focus Fund may invest in a wide range of investments, including Government Securities, corporate debt securities including convertible securities and corporate commercial paper, mortgage-backed and other Asset-backed securities, Inflation-linked bonds issued by both governments and corporations, structured notes including hybrid or 'indexed' securities, bank certificates of deposit, fixed time deposits and bankers' acceptances, repurchase agreements and reverse repurchase agreements, obligations of international agencies or supranational entities. The Fund may also invest in Derivatives such as futures, options, swaps and Credit Default Swaps and foreign currency denominated debt issued by Australian issuers. The Australian Focus Fund seeks to preserve capital through prudent investment management. The Benchmark for the Fund will be made up of 50% UBS Australian Composite Bond Index and 50% UBS Australian Bank Bill Index.

## Investment objective

The PIMCO EQT Wholesale Australian Focus Fund seeks to maximise total returns by investing in fixed interest securities issued by either Australian or foreign issuers and denominated in Australian dollars.

## Investment strategy

In pursuing the Fund's investment objective, PIMCO applies a wide range of diverse strategies including Duration analysis, Credit Analysis, Relative Value analysis, Sector Allocation and Rotation and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or Maturity with a view to creating a steady stream of returns.

## Investment guidelines

PIMCO has adopted the following guidelines in managing the Fund:

- **Duration** – The average portfolio Duration of the Fund will vary based on PIMCO's forecast of interest rates and under normal conditions is expected to range between plus or minus one year versus the Benchmark.
- **Credit quality** – The Fund may only invest in securities rated BBB- or higher, or, if unrated, determined by PIMCO to be of comparable quality to investment grade securities. Where a security has been rated by more than one of Moody's, S&P or Fitch, the highest rating given to the security will generally be used in determining whether to acquire that security.
- **Currency Hedging** – PIMCO will normally seek to hedge the Fund 90% to 110% to Australian dollars.

Percentage limitations will apply at the time of investment. The Fund is not required to sell any securities in the event that such limitations are subsequently exceeded, whether as a result of market movements, applications or withdrawals from the Fund or otherwise. The Fund is not required to sell a security in the event such security is downgraded below the Fund's minimum investment quality, provided that such security met the Fund's minimum quality standard at the time of purchase.

# PIMCO EQT Wholesale Australian Bond Fund

## Fund description

The PIMCO EQT Wholesale Australian Bond Fund primarily invests in government, semi-government, corporate, mortgage and other fixed interest securities denominated in Australian and New Zealand dollars. The balance of the assets of the Fund may be invested in securities not denominated in Australian or New Zealand dollars, provided at all times that such exposure is Hedged back to the Australian dollar. The Fund is designed for investors who wish to have a broadly diversified exposure to the Australian and New Zealand fixed interest markets. The Fund is managed against the UBS Australian Composite Bond Index.

## Investment objective

To maximise total returns by investing in fixed interest securities predominantly denominated in Australian or New Zealand currencies and to seek to preserve capital through prudent investment management.

## Investment strategy

In pursuing the Fund's investment objective, PIMCO applies a wide range of diverse strategies including Duration analysis, Credit Analysis, Relative Value analysis, Sector Allocation and Rotation and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or Maturity with a view to creating a steady stream of returns. PIMCO concentrates on two sources of return:

- Sector Allocation and Rotation; and
- 'bottom up' Credit Analysis of individual bonds and issuers.

## Sector Allocation and Rotation

Historically, the allocation between various sectors of the bond market has been an important source of return in investment portfolios. PIMCO's sector allocation is driven by its economic overview which is determined by a combination of its long-term (secular) outlook and short-term (cyclical) outlook. The secular outlook focuses on economic fundamentals such as trends in productivity and interest rates in Australia over a five year period. The cyclical outlook finetunes the secular outlook over a one year horizon.

## Bottom up Credit Analysis

Every bond is internally rated by PIMCO's credit analysts on the following criteria:

- **Cash flow:** is this growing and predictable or are there limitations?
- **Qualitative factors:** what are the relevant qualitative factors, such as industry leadership, management strength, prudent accounting, and financial flexibility?
- **Capital Structure:** will the issuer be able to withstand cyclical downturns through having strong asset support with sufficient Liquidity?
- **Industry dynamics:** does the relevant industry demonstrate good growth potential, the ability to access Capital Markets, and an ability to be defensive in times of a downturn?

## Investment guidelines

PIMCO has adopted the following guidelines in managing the Fund:

- **Duration** – The average portfolio Duration of the Fund will vary based on PIMCO's forecast of interest rates and under normal conditions it is expected to range between two to five years against the Benchmark.
- **Credit quality** – The Fund will invest predominantly in Investment Grade securities but may in addition invest in below Investment Grade securities that are rated B- or higher. Ratings will be determined using the higher of Moody's, or S&P or, if unrated, determined by PIMCO to be of comparable quality.
- **Currency Hedging** – PIMCO will normally seek to hedge the Fund 90% to 110% to Australian dollars.

Percentage limitations will apply at the time of investment. The Fund is not required to sell any securities in the event that such limitations are subsequently exceeded, whether as a result of market movements, applications or withdrawals from the Fund or otherwise. The Fund is not required to sell a security in the event such security is downgraded below the Fund's minimum investment quality, provided that such security met the Fund's minimum quality standard at the time of purchase.

# PIMCO EQT Wholesale Diversified Fixed Interest Fund

## Fund description

The PIMCO EQT Wholesale Diversified Fixed Interest Fund invests in indirect and direct government, corporate, mortgage and other fixed interest securities. The Fund is designed for investors who wish to have a broadly diversified exposure to both domestic and international fixed interest markets. To measure the performance of this Fund, PIMCO uses a customised Benchmark comprised of:

- 50% Barclays Capital Global Aggregate Bond Index (Hedged into Australian dollars); and
- 50% UBS Australian Composite Bond Index,

within the Duration range of three to seven years.

While the Fund invests predominately in Investment Grade securities, the Fund may invest in non-Investment Grade fixed interest securities and Emerging Market Debt.

## Investment objective

The investment objective of the Fund is to maximise total returns by investing in Australian and overseas bonds and to seek to preserve capital through prudent investment management.

## Investment strategy

In pursuing the Fund's investment objective, PIMCO applies a wide range of diverse strategies including Duration, Credit Analysis, Relative Value analysis, Sector Allocation and Rotation and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or Maturity with a view to creating a steady stream of returns. PIMCO concentrates on two sources of return:

- Sector Allocation and Rotation; and
- 'bottom up' Credit Analysis of individual bonds and issuers.

## Sector Allocation and Rotation

Historically the allocation between various sectors of the bond market has been an important source of return in investment portfolios. PIMCO's sector allocation is driven by its economic overview which is determined by a combination of its long-term (secular) outlook and short-term (cyclical) outlook.

The secular outlook focuses on economic fundamentals such as trends in productivity and interest rates over a five year period. The cyclical outlook finetunes the secular outlook over a one year horizon.

## Bottom up Credit Analysis

Every security is internally rated by PIMCO's credit analysts on the following criteria:

- **Cash flow:** is this growing and predictable or are there limitations?
- **Qualitative factors:** what are the relevant qualitative factors, such as industry leadership, management strength, prudent accounting, and financial flexibility?
- **Capital Structure:** will the issuer be able to withstand cyclical downturns through having strong asset support with sufficient Liquidity?
- **Industry dynamics:** does the relevant industry demonstrate good growth potential, an ability to access Capital Markets, and an ability to be defensive in times of a downturn?

## Investment guidelines

The Fund currently seeks to achieve its investment objective by investing in other Funds of the PIMCO EQT Wholesale Fund Series.

# PIMCO EQT Wholesale Global Bond Fund

## Fund description

The PIMCO EQT Wholesale Global Bond Fund invests in government, corporate, mortgage and other fixed interest securities. The Fund is designed for investors who wish to have a broadly diversified exposure to international fixed interest markets. To measure the performance of the Fund, PIMCO compares the Fund's performance against the Barclays Capital Global Aggregate Bond Index Hedged to the Australian dollar. While the Fund invests predominately in Investment Grade securities, it may also invest in non-Investment Grade fixed interest securities and Emerging Market Debt.

## Investment objective

The investment objective of the Fund is to maximise total returns by investing in global fixed interest securities and to seek to preserve capital through prudent investment management.

## Investment strategy

In pursuing the Fund's investment objective, PIMCO applies a wide range of diverse strategies including Duration analysis, Credit Analysis, Relative Value analysis, Sector Allocation and Rotation and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or Maturity with a view to creating a steady stream of returns. PIMCO concentrates on two sources of return:

- Sector Allocation and Rotation; and
- 'bottom up' Credit Analysis of individual bonds and issuers.

## Sector Allocation and Rotation

Historically the allocation between various sectors of the bond market has been an important source of return in investment portfolios. PIMCO's sector allocation is driven by its economic overview which is determined by a combination of its long-term (secular) outlook and short-term (cyclical) outlook.

The secular outlook focuses on economic fundamentals such as trends in productivity and interest rates over a five year period. The cyclical outlook finetunes the secular outlook over a one year horizon.

## Bottom up Credit Analysis

Every security is internally rated by PIMCO's credit analysts on the following criteria:

- **Cash flow:** is this growing and predictable or are there limitations?
- **Qualitative factors:** what are the relevant qualitative factors, such as industry leadership, management strength, prudent accounting, and financial flexibility?
- **Capital Structure:** will the issuer be able to withstand cyclical downturns through having strong asset support with sufficient Liquidity?
- **Industry dynamics:** does the relevant industry demonstrate good growth potential, an ability to access Capital Markets, and an ability to be defensive in times of a downturn?

## Investment guidelines

PIMCO has adopted the following guidelines in managing the Fund:

- **Duration** – The average portfolio Duration of the Fund will vary based on PIMCO's forecast of interest rates and under normal conditions it is expected to range between three to seven years.
- **Credit quality** – The Fund will invest predominantly in Investment Grade securities but may in addition invest in below investment-grade securities that are rated B- or higher. Ratings will be determined using the higher of Moody's, S&P or Fitch or, if unrated, determined by PIMCO to be of comparable quality.
- **Currency Hedging** – PIMCO will normally seek to hedge the Fund 90% to 110% to Australian dollars.

Percentage limitations will apply at the time of investment. The Fund is not required to sell any securities in the event that such limitations are subsequently exceeded, whether as a result of market movements, applications or withdrawals from the Fund or otherwise. The Fund is not required to sell a security in the event such security is downgraded below the Fund's minimum investment quality, provided that such security met the Fund's minimum quality standard at the time of purchase.

# PIMCO EQT Wholesale Global Credit Fund

## Fund description

The PIMCO EQT Wholesale Global Credit Fund invests in a diversified portfolio of predominantly Investment Grade bonds including corporate, mortgage and asset-backed securities. The Fund is designed for investors who require a well diversified exposure predominantly to global non-treasury bond markets, greater long-term performance but with a greater appetite for volatility and risk.

To measure the performance of the Fund, PIMCO compares the Fund's performance with the non-treasury component of the Barclays Capital Global Aggregate Bond Index Hedged in Australian dollars. The Fund may invest a portion of its assets in below Investment Grade and Emerging Market Securities.

## Investment objective

The investment objective of the Fund is to maximise total returns by investing predominantly into global non-Treasury fixed interest securities and to seek to preserve capital through prudent investment management.

## Investment strategy

In pursuing the Fund's investment objective, PIMCO applies a wide range of diverse strategies including Duration analysis, Credit Analysis, Relative Value analysis, Sector Allocation and Rotation and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or Maturity with a view to creating a steady stream of returns. PIMCO concentrates on two sources of return:

- Sector Allocation and Rotation; and
- 'bottom up' Credit Analysis of individual bonds and issuers.

## Sector Allocation and Rotation

Historically the allocation between various sectors of the bond market has been an important source of return in investment portfolios. PIMCO's sector allocation is driven by its economic overview which is determined by a combination of its long-term (secular) outlook and short-term (cyclical) outlook.

The secular outlook focuses on economic fundamentals such as trends in productivity and interest rates over a five year period. The cyclical outlook finetunes the secular outlook over a one year horizon.

## Bottom up Credit Analysis

Every security is internally rated by PIMCO's credit analysts on the following criteria:

- **Cash flow:** is this growing and predictable or are there limitations?
- **Qualitative factors:** what are the relevant qualitative factors, such as industry leadership, management strength, prudent accounting, and financial flexibility?
- **Capital Structure:** will the issuer be able to withstand cyclical downturns through having strong asset support with sufficient Liquidity?
- **Industry dynamics:** does the relevant industry demonstrate good growth potential, an ability to access Capital Markets, and an ability to be defensive in times of a downturn?

## Investment guidelines

PIMCO has adopted the following guidelines in managing the Fund:

- **Duration** – The average portfolio Duration of the Fund will vary based on PIMCO's forecast of interest rates and under normal conditions it is expected to range between two to six years.
- **Credit quality** – The Fund will invest predominantly in Investment Grade securities but may in addition invest in below-Investment Grade securities that are rated B- or higher. Ratings will be determined using the higher of Moody's or S&P or, if unrated, determined by PIMCO to be of comparable quality.
- **Currency Hedging** – PIMCO will normally seek to hedge the Fund 90% to 110% to Australian dollars.

Percentage limitations will apply at the time of investment. The Fund is not required to sell any securities in the event that such limitations are subsequently exceeded, whether as a result of market movements, applications or withdrawals from the Fund or otherwise. The Fund is not required to sell a security in the event such security is downgraded below the Fund's minimum investment quality, provided that such security met the Fund's minimum quality standard at the time of purchase.

# PIMCO EQT Wholesale Global RealReturn Fund

## Fund description

The PIMCO EQT Wholesale Global RealReturn Fund predominantly invests in Inflation-linked bonds, issued by governments or their agencies or instrumentalities and corporates. The Fund is designed to protect against a rise in inflation. To measure the performance of the Fund, PIMCO compares the Fund's performance with the Barclays Capital World Government Inflation-Linked Bond Index Hedged in Australian dollars.

## Investment objective

To achieve a return in excess of the Barclays Capital World Government Inflation-Linked Bond Index Hedged in Australian dollars over a rolling three year period.

## Investment strategy

In pursuing the Fund's investment objective, PIMCO applies a wide range of diverse strategies including Duration, Credit Analysis, Relative Value analysis, sector rotation and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus. PIMCO seeks to add value above the Benchmark returns, but control return volatility relative to the Benchmark more closely than that targeted under full authority assignments (that is, mandates with few or no investment constraints or parameters). PIMCO believes that an active approach to fixed income management (that is, Active Management) works in managing real return bond portfolios, just as Active Management can add value in other sectors of the bond market. The PIMCO EQT Wholesale Global RealReturn Fund intends to maintain limited Duration differential between the Fund and its Benchmark.

## Investment guidelines

PIMCO has adopted the following guidelines in managing the Fund:

- **Duration** – The average portfolio Duration of the Fund will vary based on PIMCO's forecast of interest rates and under normal conditions it is expected to range between plus or minus two years versus the Benchmark.
- **Credit quality** – The Fund will invest predominantly in Investment Grade securities, but may in addition invest in below-Investment Grade securities that are rated B- or higher. Ratings will be determined using the higher of Moody's, S&P or Fitch or, if unrated, determined by PIMCO to be of comparable quality.
- **Real return bonds** – The Fund will normally seek to maintain a minimum exposure to real return bonds of 80% of the market value of the portfolio.
- **Currency Hedging** – PIMCO will normally seek to hedge the Fund 90% to 110% to Australian dollars.

Percentage limitations will apply at the time of investment. The Fund is not required to sell any securities in the event that such limitations are subsequently exceeded, whether as a result of market movements, applications or withdrawals from the Fund or otherwise. The Fund is not required to sell a security in the event such security is downgraded below the Fund's minimum investment quality, provided that such security met the Fund's minimum quality standard at the time of purchase.

# PIMCO EQT Wholesale Extended Markets Fund

## Fund description

The PIMCO EQT Wholesale Extended Markets Fund invests in global corporate credit and emerging market sovereign debt, both of which may be Investment Grade or High yield. The Fund offers the potential benefits of credit investing with a global emphasis, and invests predominately in High yield corporate bonds and Emerging Market Debt. To measure the performance of the PIMCO EQT Wholesale Extended Markets Fund, PIMCO uses a customised Benchmark comprised of:

- 25% Merrill Lynch US High Yield BB-B Rated Bond Index (issuer constrained) (Hedged in Australian dollars) (0+yr) Maturity;
- 25% JP Morgan Government Bond Index – Emerging Markets Global Diversified (Hedged in Australian dollars); and
- 50% JP Morgan Emerging Markets Global Bond Index (issuer constrained) (Hedged in Australian dollars).

## Investment objective

To maximise total returns by investing in a mixture of emerging markets, sovereign debt, global High yield and Investment Grade corporate debt and to seek to preserve capital through prudent investment management.

## Investment strategy

In pursuing the Fund's investment objective, PIMCO applies a wide range of diverse strategies including Duration, Credit Analysis, Relative Value analysis, sector rotation and security selection. PIMCO's investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or Maturity with a view to creating a steady stream of returns.

Top down macroeconomic analysis of the US and other major world economies helps the PIMCO analysts to focus on industries that will perform well in the economic environment PIMCO has forecasted. The Investment Manager seeks to identify industries undergoing structural or competitive changes that will enhance profits or cash flows.

PIMCO concentrates on two sources of return:

- Sector Allocation and Rotation; and
- 'bottom up' Credit Analysis of individual bonds and issuers.

## Sector Allocation and Rotation

The Emerging Market Debt portion of the strategy invests in bonds issued by governments, agencies and corporates in 'Emerging Countries' as defined by the World Bank. The High yield corporate bond portion invests primarily in bonds that are rated below Investment Grade. Historically the allocation between various sectors of the bond market has been an important source of return in investment portfolios. PIMCO's sector allocation is driven by its economic overview which is determined by a combination of its long-term (secular) outlook and short-term (cyclical) outlook.

The secular outlook focuses on economic fundamentals such as trends in productivity and interest rates over a five year period. The cyclical outlook finetunes the secular outlook over a one year horizon. Taking a top down approach, the portfolio management team varies the sector allocation to reflect PIMCO's secular views on global trends and to take advantage of Relative Value opportunities resulting from short-term changes in economic or market conditions

PIMCO controls risk within the PIMCO EQT Wholesale Extended Markets Fund by ensuring that exposures to different countries, industries and issuers are maintained at appropriate levels, commensurate with the Fund's income potential.

## Bottom up Credit Analysis

Every security is internally rated by PIMCO's credit analysts on the following criteria:

- **Cash flow:** is this growing and predictable or are there limitations?
- **Qualitative factors:** what are the relevant qualitative factors, such as industry leadership, management strength, prudent accounting, and financial flexibility?
- **Capital Structure:** will the issuer be able to withstand cyclical downturns through having strong asset support with sufficient Liquidity?
- **Industry dynamics:** does the relevant industry demonstrate good growth potential, an ability to access Capital Markets, and an ability to be defensive in times of a downturn?

## Investment guidelines

PIMCO has adopted the following guidelines in managing the Fund:

- **Duration** – The average portfolio Duration of the Fund will vary based on PIMCO's forecast of interest rates and under normal conditions it is expected to range between three to seven years.
- **Credit quality** – The Fund will invest predominantly in Emerging Market and High yield securities, subject to a minimum Credit Rating of CCC. Ratings will be determined using the higher of Moody's, S&P or Fitch or, if unrated, determined by PIMCO to be of comparable quality.
- **Currency Hedging** – PIMCO will normally seek to hedge the Fund 90% to 110% to Australian dollars.

Percentage limitations will apply at the time of investment. The Fund is not required to sell any securities in the event that such limitations are subsequently exceeded, whether as a result of market movements, applications or withdrawals from the Fund or otherwise. The Fund is not required to sell a security in the event such security is downgraded below the Fund's minimum investment quality, provided that such security met the Fund's minimum quality standard at the time of purchase.

# Managing Risk

Investment in a Fund carries risk and neither the performance of the Funds nor the security of your capital is guaranteed by the Responsible Entity or the Investment Manager. Risks may include possible delays in the payment of withdrawal proceeds, loss of income and capital and volatility of returns. Volatility refers to the degree to which returns may fluctuate around their longer term average. Each asset class, whether it is cash, fixed interest, property, Australian or international shares, has associated investment risks and the return achieved by each will vary accordingly. We recommend that you talk to an adviser about the risks involved in investing in the Funds and how they might impact on your individual financial circumstances.

Subject to any limitations or restrictions stated in the descriptions of the Funds, each Fund may invest without limitation in a wide range of investments, including Government Securities, corporate debt securities (including convertible securities and corporate commercial paper), High yield securities, Emerging Market Securities, mortgage-backed and other Asset-backed securities, inflation-indexed bonds issued by both governments and corporations, structured notes including hybrid or 'indexed' securities, event-linked bonds and loan participations, delayed funding loans and revolving credit facilities, bank certificates of deposit, fixed time deposits and bankers' acceptances, repurchase agreements and reverse repurchase agreements, obligations of international agencies or supranational entities and Derivatives.

The main risk factors which may affect the returns of the Funds include:

## Market risk

The market price of securities owned by a Fund may go up or down, sometimes rapidly or unpredictably. Securities may decline in value due to factors affecting securities markets generally or particular industries represented in the securities markets. The value of a security may decline due to general market conditions which are not specifically related to a particular company, such as real or perceived adverse economic conditions, supply and demand for particular securities or instruments, changes in the general outlook for corporate earnings, changes in interest or currency rates or adverse investor sentiment generally. They may also decline due to factors which affect a particular industry or industries, such as labour shortages or increased production costs and competitive conditions within an industry. During a general downturn in the securities markets, multiple asset classes may decline in value simultaneously.

Further, changes in tax, legal and economic policy, political events and technology failure can all directly or indirectly create an environment that may influence the value of your investments.

## Issuer risk

The value of investments can vary because of changes to management, product distribution or the issuer's business environment.

## Issuer non-diversification risk

Focusing investments in a small number of issuers, industries or currencies increases risk. Funds that invest in a relatively small number of issuers are more susceptible to risks associated with a single economic, political or regulatory occurrence than more diversified funds might be. Some of those issuers also may present substantial credit or other risks.

## Fund risk

Risks particular to a Fund include that it could terminate, the fees and expenses could change, the Investment Manager could be replaced and the investment professionals could change. There is also a risk that investing in a Fund may give different results than investing directly in the underlying assets of the Fund because of income or capital gains accrued in the Funds and the consequences of investment and withdrawal by other investors. We aim to keep fund risk to a minimum by monitoring the Funds and acting in your best interests.

## Security selection risk

The Investment Manager may make investment decisions that result in low returns. This risk is mitigated to some extent by the knowledge and experience of the Investment Manager.

## Liquidity risk

There may be times when securities may not be readily sold. However, trading volumes of securities are generally sufficient to satisfy Liquidity requirements when necessary. Note that neither the Responsible Entity nor the Investment Manager guarantees the Liquidity of a Fund's investments.

## Currency risk

The Funds may invest in other countries, and if their currencies change in value relative to the Australian dollar, the value of the investment can change. The Funds aim to be Hedged into Australian dollars with the goal of reducing the impact of adverse movements in overseas currencies. There can be no assurance that a Fund will be Hedged at all times or that the Investment Manager will be successful at employing the Hedge.

If the Investment Manager considers that the currency of the country in which a Fund is invested is presently overvalued compared to another country that is considered to be undervalued, such a position would be reflected as a reduction in exposure to the first currency and an equivalent increase in exposure to the other. Currency positions have historically been limited to a maximum of 2% to 3% of the market value of the portfolio of a Fund. At such levels, returns of the Funds are unlikely to be materially affected by global currency movements. The Investment Manager, in its discretion, may increase the currency positions of a Fund above these levels and may take materially greater currency positions at the discretion of the Investment Manager and so may have a greater exposure to global currency movements.

### **Derivatives risk**

The Funds may, but are not required to, use Derivatives for risk management purposes or as part of their investment strategies.

The use of Derivative positions to hedge the risk of physical securities will involve 'basis risk', which refers to the possibility that Derivative positions may not move perfectly in line with the physical security. Fluctuations in the price of Derivatives reflect movements in the underlying assets, reference rate or index to which the Derivatives relate. As a consequence, the Derivative positions cannot be expected to perfectly hedge the risk of the physical security.

Other risks associated with Derivatives may include:

- loss of value because of a sudden price move or because of the passage of time;
- potential illiquidity of the Derivative;
- the Fund being unable to meet payment obligations as they arise;
- the potential for leverage risk (see below);
- the counterparty to any Derivative contract not being able to meet its obligations under the contract; and
- significant volatility in prices.

Note that neither the Responsible Entity nor the Investment Manager guarantee that a Fund's Derivatives strategy will be successful.

### **Leverage risk**

Certain transactions may give rise to a form of leverage. Such transactions may include, among others, reverse repurchase agreements, loans of portfolio securities, and the use of when-issued, delayed-delivery or forward commitment transactions. Leverage may be incurred when it is believed that it is advantageous to increase the investment capacity of a Fund or to facilitate the clearance of transactions. Leverage creates an opportunity for greater total returns for a Fund, but it also may magnify losses. The use of Derivatives may also create leverage risk.

To mitigate leverage risk, each Fund will set aside cash or cash equivalents that the Investment Manager reasonably believes to be sufficient to cover net long exposures resulting from swap, bond futures and forward positions held in the Funds. Cash equivalents are defined as Investment Grade securities (minimum S&P/Moody's rating of A3/P3, or equivalent) with a Duration of one year or less. To the extent a Fund's net long positions are 'covered' by cash or cash equivalents, the Fund will be deemed not to be leveraged.

A Fund also may be exposed to leverage risk by borrowing money for investment purposes. The Funds do not intend to borrow money for investment purposes.

### **Management risk**

Each Fund is subject to management risk because it is an actively managed investment portfolio. The Investment Manager will apply investment techniques and risk analyses in making investment decisions for the Funds, but there can be no guarantee that these will produce the desired results.

### **Counterparty risk**

This is the risk of a counterparty's default resulting in a payment default. A payment default may cause the Net Asset Value of the Fund to fall. It is the Investment Manager's intention to only enter into transactions with known and reputable counterparties.

### **Emerging Markets risk**

Investment risk may be particularly high to the extent that a Fund invests in Emerging Market Securities. These securities may present market, credit, currency, Liquidity, legal, political and other risks different from, or greater than, the risks of investing in developed countries.

## Managing Risk (cont.)

### **Mortgage-related and other Asset-backed securities risk**

Each Fund may invest in a variety of mortgage-related and other Asset-backed securities, which are subject to certain additional risks. Generally, rising interest rates tend to extend the Duration of fixed rate mortgage-related securities, making them more sensitive to changes in interest rates. As a result, in a period of rising interest rates, a Fund that holds mortgage-related securities may exhibit additional volatility. This is known as extension risk. In addition, adjustable and fixed rate mortgage-related securities are subject to prepayment risk. When interest rates decline, borrowers may pay off their mortgages sooner than expected. This can reduce the returns of a Fund because the Fund may have to reinvest that money at the lower prevailing interest rates. A Fund's investments in other Asset-backed securities are subject to risks similar to those associated with mortgage-related securities, as well as additional risks associated with the nature of the assets and the servicing of those assets.

### **Interest rate risk**

Interest rate risk is the risk that fixed income securities will decline in value because of changes in interest rates. As nominal interest rates rise, the value of certain fixed income securities held by a Fund is likely to decrease. A nominal interest rate can be described as the sum of a real interest rate and an expected inflation rate. Fixed income securities with longer Durations tend to be more sensitive to changes in interest rates, usually making them more volatile than securities with shorter Durations. Inflation-indexed securities, including Treasury Inflation-Protected Securities, decline in value when real interest rates rise. In certain interest rate environments, such as when real interest rates are rising faster than nominal interest rates, inflation-indexed securities may experience greater losses than other fixed income securities with similar Durations.

Variable and floating rate securities are generally less sensitive to interest rate changes but may decline in value if their interest rates do not rise as much, or as quickly, as interest rates in general. Conversely, floating rate securities will not generally increase in value if interest rates decline. Inverse floating rate securities may decrease in value if interest rates increase. Inverse floating rate securities may also exhibit greater price volatility than a fixed rate obligation with similar credit quality. When a Fund holds variable or floating rate securities, a decrease (or, in the case of inverse floating rate securities, an increase) in market interest rates will adversely affect the income received from such securities and the value of the Fund's investments.

Interest rate risk can be reduced by diversifying the Durations of the fixed income investments that are held at a given time.

### **Credit risk**

A Fund could lose money if the issuer or guarantor of a fixed income security, or the counterparty to a Derivatives contract, repurchase agreement or a loan of portfolio securities, is unable or unwilling to make timely principal and/or interest payments, or to otherwise honour its obligations. Securities are subject to varying degrees of Credit Risk, which are often reflected in Credit Ratings. Bonds are subject to the risk that litigation, legislation or other political events, local business or economic conditions, or the bankruptcy of the issuer could have a significant effect on an issuer's ability to make payments of principal and/or interest.

### **High yield risk**

Each Fund may invest in High yield securities and unrated securities of similar credit quality. To the extent that each Fund invests in such securities, it may be subject to greater levels of credit and Liquidity risk than if it did not invest in such securities. These securities are considered predominately speculative with respect to the issuer's continuing ability to make principal and interest payments. An economic downturn or period of rising interest rates could adversely affect the market for these securities and reduce a Fund's ability to sell these securities (Liquidity risk). If the issuer of a security is in default with respect to interest or principal payments, a Fund may lose its entire investment.

### **Inflation risk**

Inflation risk is the risk that returns will not be sufficiently higher than inflation to enable an investor to meet their financial goals.

# Investing and Withdrawing

## Reporting to Unit holders

Regular, simple to read and complete reports are provided to investors in each Fund. These reports comprise:

- **Annual Report to Unit holders** including financial statements and Auditor's Report.
- **Transaction Reports** confirming all additional investments, withdrawals, and payments (issued following transactions and on request).
- **Distribution Statements** issued for each Distribution notifying Unit holders of the value of their investment prior to Distribution, income from their investments and confirming their requirements for reinvestment or payment to the Unit holder's nominated account.
- **Tax Statements** issued annually, providing a report of any Distributions during the relevant financial year and other information for tax purposes.

Please note that Indirect Investors who access the Funds through an IDPS will receive reports directly from the IDPS Operator and not from the Responsible Entity. However, EQT will be providing the reports described above to relevant IDPS Operators. Indirect Investors should refer to their IDPS Guide for information on the reports they will receive regarding their investment.

All investors will be able to access the Annual Report of the Funds on the website at [www.eqt.com.au](http://www.eqt.com.au) from 30 September each year. If you are not an Indirect Investor, you can choose to receive a copy of the Annual Report, free of charge, by ticking the appropriate section on the Application Form.

At the date of this PDS, the PIMCO EQT Global Bond Fund and the PIMCO EQT Australian Bond Fund are disclosing entities for the purposes of the Corporations Act. The rest of the Funds in the PIMCO EQT Wholesale Fund Series are not currently disclosing entities for the purposes of the Corporations Act. Funds that are disclosing entities (generally this occurs when the relevant Fund has 100 Unit holders or more) are subject to regular reporting and disclosure obligations and investors in the Funds have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report;
- any half-yearly financial reports; and
- any relevant continuous disclosure notices.

Updated information on performance, Unit prices, fund size and other general information about the Funds will be available free of charge by contacting EQT Client Services on **1300 555 378** (Australian Unit holders) or **+61 3 8623 5290** (New Zealand Unit holders). If you are an Indirect Investor, contact your IDPS Operator.

## Distributions

### General

A Distribution comprises a Unit holder's share of any distributable income (includes taxable capital gains) earned by the Fund. A Unit holder's share of any distributable income is generally based on the number of Units in each class of Units held by the Unit holder at the end of the Distribution period. However, in some circumstances, a Unit holder may also receive a Distribution from the Fund where they have made a large withdrawal from that Fund, such as where the withdrawal comprises 5% or more of the Units on issue. In these circumstances, the withdrawal proceeds are taken to include a component of distributable income and there is a reduction in the amount of distributable income distributed at the end of each Distribution period.

Generally, the income entitlements of Unit holders of each Fund are determined quarterly (March, June, September and December) and Distributions for each Fund are normally paid by the 15th day of the following month, although the Distribution at the end of a financial year may take longer (for example, if there is a delay in completing an audit). While EQT proposes to calculate and pay Distributions quarterly, the Constitution of each Fund allows for a Distribution period of up to 12 months.

### Australian Unit holders

If you are a Unit holder in a Fund, you can:

- have your Distribution reinvested back into the relevant Fund; or
- have your Distribution directly credited to your nominated (Australian dollar) bank account.

If you do not make a direction, your Distribution will be reinvested and will be taken to be received prior to the next valuation time after the relevant Distribution period.

Each Constitution provides for money payable to a Unit holder to be reinvested where the Responsible Entity attempts to pay the money by electronic transfer and the electronic transfer fails on three occasions.

Indirect Investors should review their IDPS Guide for information on how and when they receive any income Distribution.

## Investing and Withdrawing (cont.)

### New Zealand Unit holders

New Zealand Unit holders can only have their Distribution reinvested. When the Distribution is reinvested, New Zealand Unit holders will be allotted Units in accordance with the terms and conditions set out in this PDS relating to the Units in the relevant Fund or Funds and the Constitution for the relevant Fund.

There is available from the Responsible Entity, on request and free of charge, a copy of:

- the most recent annual report of the Funds;
- the most recent financial statements of the Funds;
- the current PDS relating to the Units in the Funds; and
- the Constitution of the relevant Fund and any amendments to it.

When the Distribution is so reinvested, New Zealand Unit holders will, within 30 days of the day on which the Units in the relevant Fund or Funds are allotted to them, be sent a statement of the amount of the Distribution and the number of Units in the Fund or Funds that have been allotted to them.

### Valuation of the Funds and application price of Units

The value of the investments of a Fund and Unit prices are generally determined every Business Day in accordance with each of the Funds' Constitution.

The value of a Unit in a Fund reflects the value of the assets of the Fund less the liabilities of the Fund and is determined in accordance with the Fund's Constitution. The application price of a Unit in each of the Funds is, in general terms, based on the Net Asset Value of the relevant class of the Fund divided by the number of Units on issue in each class, which is adjusted down. The Net Asset Value per Unit can be increased by the Responsible Entity to make an allowance for transaction costs required for buying investments; this is known as the Buy Spread. At the date of this PDS, the Buy Spread is nil.

### Unit pricing discretions policy

EQT has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating Unit prices (including determining the value of assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy (such as records of any discretions which are outside the scope of, or inconsistent with, the Unit pricing policy) will be made available to investors free of charge on request.

### Making an application

To invest, please complete the Application Form accompanying this PDS and attach your cheque or money order made payable to 'Equity Trustees Limited' and send this together with relevant identifying documentation as outlined in the Application Form to:

#### Equity Trustees Limited

#### Client Services Registry Team

#### Reply Paid 2307

#### Melbourne VIC 8060

#### Australia

Please note that cash cannot be accepted. Investors investing through an IDPS should use the application form attached to their IDPS Guide (not the Application Form attached to this PDS) to invest in a Fund.

The minimum initial investment in a Fund is \$50,000. Application requests received from New Zealand investors must specify the amount in Australian dollars. We are unable to accept application amounts quoted in New Zealand dollars. Applications can be made between 9.00am and 5.00pm on any Business Day. However, for Unit pricing purposes and income accrual purposes any application received after 2.00pm on a Business Day will generally be treated as having been received the following Business Day. If you are investing via an IDPS, you need to contact your IDPS Operator regarding the cut-off times for Unit pricing purposes.

EQT reserves the right to refuse any application without giving a reason. If for any reason EQT refuses or is unable to process your application to invest in a Fund, EQT will return your application money to you. You will not be entitled to any interest on your application money in this circumstance. Under the Anti-Money Laundering and Counter-Terrorism Financing Act ('AML/CTF Act'), we are prohibited from processing your application until we have received all of the information and supporting documentation requested in the application form. As a result, delays in processing your application may occur.

### Additional investments

Unit holders can add to their investment by completing an Application Form accompanying the current PDS. The minimum additional investment in each of the Funds is \$10,000. If you are investing through an IDPS, you should refer to the IDPS Guide for the minimum additional investment amount.

## Access to your money

The Responsible Entity will generally allow investors in a Fund to access their investment within seven Business Days of receipt of a withdrawal request for the relevant amount. The time for satisfying a withdrawal request may be extended in certain circumstances for as long as those circumstances apply.

For the PIMCO EQT Wholesale Global Credit Fund and the PIMCO EQT Wholesale Global RealReturn Fund, the Constitution allows the Responsible Entity to make payment up to six months after receipt of a withdrawal request. In the case of the PIMCO EQT Wholesale Global RealReturn Fund this period may be extended by a further 30 days if the Responsible Entity considers this is in the best interests of Unit holders.

The Responsible Entity reserves the right to increase or reduce the withdrawal periods for the Funds subject to the above extensions of time.

If you have invested indirectly in the Funds through an IDPS, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator.

## Fund Liquidity

Where a Fund is not liquid (as defined in the Corporations Act) a Unit holder does not have a right to withdraw from that Fund and can only withdraw where the Responsible Entity makes a withdrawal offer to Unit holders in accordance with the Corporations Act. The Responsible Entity is not obliged to make such offers. A Fund will be liquid if at least 80% of its assets are liquid assets.

Broadly, liquid assets are money in an account or on deposit with a financial institution, bank accepted bills, marketable securities, other prescribed property and other assets that the Responsible Entity reasonably expects can be realised for their market value within the period specified in the Constitution for satisfying redemption requests while the Fund is liquid.

## Withdrawal requests

Holders of Units in one or more of the Funds can withdraw their investment by written advice either:

### Equity Trustees Limited

Client Services Registry Team

Reply Paid 2307

Melbourne VIC 8060

Australia

or by fax to +61 3 8623 5395

For joint accounts, please ensure all signatories sign the Declaration and Signatures section of the Application Form. All signatories must also sign withdrawal requests.

The minimum withdrawal amount is \$10,000. All withdrawal requests must be received by 2.00pm Melbourne time for processing that day. Any withdrawal request received after that time will be treated as having been received the following Business Day.

Alternatively, if you have invested indirectly in the Funds through an IDPS, you will need to provide your withdrawal request directly to your IDPS Operator. You will need to contact the relevant IDPS Operator regarding their withdrawal request cut-off times for pricing purposes. The time to process a withdrawal request will depend on the particular IDPS Operator. You should refer to the IDPS Guide for the minimum withdrawal amount.

## Withdrawal price

The withdrawal price of a Unit in each of the Funds is based on the Net Asset Value of the relevant class of the Fund divided by the number of Units of the relevant class on issue. The Net Asset Value per Unit can be reduced by the Responsible Entity to make an allowance for the transaction costs required for selling investments which is known as the Sell Spread. At the date of this PDS, the Sell Spread is 0.35% for the PIMCO EQT Wholesale Extended Markets Fund and 0.20% for the PIMCO EQT Wholesale Global Credit Fund and PIMCO EQT Wholesale Global RealReturn Fund. All other Funds are 0.10%. Refer to 'Fees and Other Costs' section for additional information on Sell Spreads.

## Terms and conditions for withdrawals

In some circumstances, where a Unit holder makes a large withdrawal request (5% or more of the Units on issue at the start of the relevant Distribution period), their withdrawal proceeds may be taken to include a component of distributable income. Refer to the 'Distributions' section for further information.

At the date of this PDS, the minimum account balance is \$50,000. This amount can be changed by the RE without notice. EQT has the right to fully withdraw an investor's investment in those Funds after giving investors 30 days' notice, where their holding is below the minimum balance amount. For the PIMCO EQT Wholesale Global Credit Fund and the PIMCO EQT Wholesale Global RealReturn Fund, EQT also has the right to fully withdraw a Unit holder's investment after giving investors 30 days' notice, where their holding falls below the minimum balance amount. This right applies where there has been no increase in the minimum balance amount.

## Investing and Withdrawing (cont.)

If compliance with a withdrawal request would result in a Unit holder having less than the minimum balance amount, the Responsible Entity is permitted to treat the withdrawal request as relating to the balance of the Unit holder's investment. The Responsible Entity can, in limited circumstances (other than in relation to the PIMCO EQT Wholesale Global RealReturn Fund), compulsorily withdraw a Unit holder's investment. If you are investing through an IDPS you should refer to the IDPS Guide for the minimum balance.

EQT will refuse to comply with any withdrawal request if the requesting party does not satisfactorily identify themselves as the Unit holder or an authorised nominee. Withdrawals will only be made payable to the nominated bank account which is in the name of the registered Unit holder and held at a branch of an Australian domiciled bank. By lodging a facsimile withdrawal request the Unit holder releases, discharges and agrees to indemnify EQT from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from any facsimile withdrawal request.

The Unit holder also agrees that any payment made in accordance with a facsimile withdrawal request shall be a complete satisfaction of the obligations of EQT, notwithstanding any fact or circumstance including that the payment was made without the Unit holder's knowledge or authority. The Unit holder agrees that if the payment is made in accordance with a facsimile withdrawal request, the Unit holders and any person claiming through or under them shall have no claim against EQT in relation to the payment.

### Investments through an IDPS

The Responsible Entity is not responsible for the operation of any IDPS. Indirect Investors should note that they are directing the IDPS Operator to arrange for their money to be invested in the Funds on their behalf. Indirect Investors do not become Unit holders in a Fund or have rights of Unit holders. The IDPS Operator becomes the Unit holder in a Fund and acquires these rights. The IDPS Operator can exercise or decline to exercise the rights of a Unit holder on their behalf according to the arrangement governing the IDPS.

Indirect Investors should read the IDPS Guide carefully to understand the structure, fees and communication procedures for the relevant IDPS. Please ask your adviser if you have any questions about investing in the Funds through an IDPS.

### Appointment of authorised nominee to operate account

Investors may elect to appoint an authorised nominee to operate their account. The relevant sections on the Application Form need to be completed, including the name and signature of the authorised nominee, the signature of the investor and the date. Only investors can appoint authorised nominees. If you appoint an authorised nominee we suggest that you ensure that:

- they cannot appoint another nominee; and
- the appointment lasts until cancelled by you in writing or the Responsible Entity.

If the Responsible Entity determines that the circumstances require, the Responsible Entity may cancel an appointment by giving the investor 14 days' notice in writing. If an appointment is cancelled, the Responsible Entity will not be obliged to act on the instructions of the authorised nominee. If the instructions are varied, the Responsible Entity will act only in accordance with the varied instructions. By completing and lodging the relevant sections on authorised nominees on the Application Form you release, discharge and agree to indemnify the Responsible Entity from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from the Responsible Entity acting on the instructions of your authorised nominee.

You also agree that any instructions of your authorised nominee to Responsible Entity, which are followed by Responsible Entity, shall be a complete satisfaction of the obligations of Responsible Entity, notwithstanding any fact or circumstance, including that the instructions were made without your knowledge or authority. You agree that if the authorised nominee's instructions are followed by the Responsible Entity, you and any person claiming through or under you shall have no claim against the Responsible Entity in relation to the instructions.

### Powers of an authorised nominee

An authorised nominee can, among other things:

- apply for additional investment Units;
- request that Distribution instructions be altered;
- change bank account details;
- request to withdraw all or part of your investment; and
- enquire as to the status of your investment and obtain copies of statements.

Withdrawal payments will not be made to third parties. If a company is appointed as an authorised nominee, the powers will extend to any director and authorised officer of the company. If a partnership, the powers will extend to all partners.

### Unit holder's liability

The Constitution for each Fund provides that unless there is a separate agreement with a Unit holder, no Unit holder can be called on to contribute to the assets of the Fund or to its creditors if the Fund is liquidated or becomes insolvent. Therefore it is expected that Unit holders will not be under any obligation if a deficiency in the assets of a Fund was to occur. However, this view has not been fully tested and so it is not possible to give an absolute assurance that a Unit holder's liability will be limited in all circumstances.

In general, the liability of a Unit holder is limited to the amount (if any) which remains unpaid in relation to their subscription for Units in a Fund and certain amounts in respect of tax. The Responsible Entity is permitted to deduct certain amounts owed to the Responsible Entity from amounts payable to Unit holders and is permitted to redeem Units to recover amounts of money due to it by Unit holders.

### Non-listing of Units

The Units of the Funds are not listed on any stock exchange and no application will be made to list the Units of the Funds on any stock exchange.

### Termination of the Funds

The Responsible Entity may resolve at any time to terminate and liquidate a Fund (if it provides Unit holders with notice) in accordance with the Constitution and the Corporations Act. Upon termination and after conversion of the assets of the Fund into cash and payment of, or provision for, all costs, expenses and liabilities (actual and anticipated), the net proceeds will be distributed pro-rata among all Unit holders according to the aggregate of the withdrawal price for each of the Units they hold in the Funds.

## Fees and Other Costs

Below is a Consumer Advisory Warning which is required by law to be displayed at the beginning of the 'Fees and Other Costs' section of this PDS. The fee example given in the Consumer Advisory Warning does not relate to any investments described within this PDS, and is a standard example required by law.

Detailed information about the fees and other costs related to the Funds are provided in the section following the Consumer Advisory Warning.

### Consumer Advisory Warning

#### **DID YOU KNOW?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your fund balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the Fund or your financial adviser.

#### **TO FIND OUT MORE**

If you would like to find out more, or see the impact of fees based on your own circumstances, the Australian Securities and Investments Commission ('ASIC') website ([www.fido.asic.gov.au](http://www.fido.asic.gov.au)) has a managed investment fee calculator to help you check out different fee options.

## Fees and Other Costs (cont.)

### Fees and other costs

This table shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the relevant Fund's assets as a whole.

Information on taxes is set out in another part of this document.

You should read all the information about fees and costs because it is important to understand their impact on your investment.

| TYPE OF FEE OR COST   | AMOUNT                           | HOW AND WHEN PAID   |
|---|----------------------------------|---|
| <b>Fees when your money moves in or out of a Fund<sup>1</sup></b>   |                                  |   |
| <b>Establishment fee</b><br>The fee to open your investment   | Nil                              | There is no establishment fee payable when you set up your investment in a Fund   |
| <b>Contribution fee<sup>1</sup></b><br>The fee on each amount contributed to your investment                            | Nil                              | There is no contribution fee payable when you invest in a Fund  |
| <b>Withdrawal fee<sup>1</sup></b><br>The fee for each amount you take out of your investment                            | Nil                              | There is no withdrawal fee payable when you withdraw from a Fund  |
| <b>Termination fee</b><br>The fee to close your investment  | Nil                              | There is no termination fee payable when you end your investment in a Fund  |
| <b>Management costs<sup>2</sup></b>   |                                  |   |
| <b>The fees and costs for managing your investments</b><br>The amount you pay for each Fund is shown in the table below |                                  |   |
| <b>Responsible Entity fees<sup>3</sup></b>  | 0.42% to 0.54% p.a. <sup>3</sup> | The Responsible Entity fees (which includes fees paid to the Investment Manager) are calculated and accrued daily based on the NAV of the Fund. The accrued fees are paid in arrears by deduction from the assets of the relevant Fund at the end of each month. The Responsible Entity fees reduce the NAV of the relevant Fund and are reflected in the Unit price of the relevant Fund.                  |
| <b>Estimated expense recoveries</b>   | 0.07% p.a.                       | The estimated expense recoveries (including custodian fees, administration and other expenses) for each Fund are calculated and accrued daily based on the NAV of the relevant Fund. The accrued expenses are paid in arrears by deduction from the assets of the relevant Fund at the end of each month. The recovery of expenses reduces the NAV of the relevant Fund and is reflected in the Unit price. |
| <b>Service fees</b>   |                                  |   |
| <b>Investment switching fee</b><br>The fee for changing between Funds in this PDS                                       | Nil                              | Not applicable  |

<sup>1</sup> See 'Can the fees change?' under the heading 'Additional information about fees and costs'.

<sup>2</sup> Management costs in this table include Responsible Entity fees and estimated expense recoveries.

<sup>3</sup> The amount of this fee can be negotiated, however it is subject to the Constitution. See 'Differential fee arrangements' in the 'Additional explanation of fees and costs' section.

## Management costs for each Fund

| Fund (Class B Units)                                | Responsible Entity fee <sup>1</sup> | Estimated expense recoveries | Management costs <sup>2</sup> | Worked example based on a constant investment of \$50,000 <sup>3</sup> |
|---|-------------------------------------|------------------------------|-------------------------------|--|
| PIMCO EQT Wholesale Australian Focus Fund           | 0.43%                               | 0.07%                        | 0.50%                         | \$250  |
| PIMCO EQT Wholesale Australian Bond Fund            | 0.43%                               | 0.07%                        | 0.50%                         | \$250  |
| PIMCO EQT Wholesale Diversified Fixed Interest Fund | 0.43%                               | 0.07%                        | 0.50%                         | \$250  |
| PIMCO EQT Wholesale Global Bond Fund                | 0.42%                               | 0.07%                        | 0.49%                         | \$245  |
| PIMCO EQT Wholesale Global Credit Fund              | 0.54%                               | 0.07%                        | 0.61%                         | \$305  |
| PIMCO EQT Wholesale Global RealReturn Fund          | 0.44%                               | 0.07%                        | 0.51%                         | \$255  |
| PIMCO EQT Wholesale Extended Markets Fund           | 0.54%                               | 0.07%                        | 0.61%                         | \$305  |

1 The amount of this fee can be negotiated. See 'Differential fee arrangements' in the 'Additional explanation of fees and costs' section'.

2 Management costs in this table include Responsible Entity fees and estimated expense recoveries .

3 Assumes a constant investment balance of \$50,000 throughout the year.

## Additional explanation of fees and costs

### Expense recoveries

We are entitled to be reimbursed for certain expenses incurred in managing the Funds. These expenses are called 'out of pocket' expenses. They may include expenses properly incurred in the administration, custody, management, compliance, and promotion of the Funds. There are other expenses including tax and operating costs, such as audit, legal and tax consulting fees, which are also recoverable out of the assets of the Funds. The management costs contain a component of the estimated expenses to be recovered from the assets of the Funds. We have, however, the right to recover all proper expenses from the assets of the Fund and as such these figures may increase or decrease accordingly.

### Performance fees

The Responsible Entity and Investment Manager do not charge performance fees for the Funds.

### IDPS/Indirect Investors

Investors investing through an IDPS should note that the fees outlined in the table, 'Example of annual fees and costs' are in addition to any other fees imposed by the IDPS Operator.

### Differential fee arrangements

The Responsible Entity may from time to time negotiate a different fee arrangement (by way of commission or rebate of Responsible Entity fees) with certain 'Wholesale Clients' under section 761G of the Corporations Act. For example we may rebate some of the Responsible Entity fee to some IDPS Operators, because they offer the Fund on their investment menu.

### Fees to Investment Manager

PIMCO will receive fees (as a proportion of Net Asset Value for its investment management services described in this PDS). All fees paid to the Investment Manager will be paid by the Responsible Entity out of its Responsible Entity fees.

### Payments to IDPS Operators

We may make payments on an annual basis to some IDPS Operators because they offer the Funds on their investment menus (product access payments). We may also make ongoing payments to some IDPS Operators (fund manager payments). Fund manager payments are effectively rebates of management costs. The amount of product access and fund manager payments is negotiated directly with IDPS Operators and is based on the volume of business generated by the IDPS Operator. Product access and fund manager payments are paid by EQT out of our fees and are not an additional cost to the investor.

## Fees and Other Costs (cont.)

### Transaction and other costs

All government taxes such as stamp duty and GST will be deducted from the Funds as appropriate. Relevant tax information is provided in the 'Taxation' section. RITCs will also be claimed by each of the Funds where appropriate to reduce the cost of GST to each of the Funds.

The Funds may incur transaction costs. These transaction costs include brokerage, settlement costs (including custody costs), clearing costs, and stamp duty. Transaction costs include costs incurred by each of the Funds when investors invest in or withdraw from a Fund and when transacting to meet investment objectives. These costs are an additional cost to the investor but are generally reflected in the Unit price (through the Buy/Sell spread) and not charged separately to the investor. Transaction costs which are not recovered through the Buy/Sell spread are deducted from the assets of the relevant Fund from time to time and as they are incurred and are reflected in the Unit price of that Fund.

The exact amount of transaction costs is dependant on a number of different variables, including the level of trading undertaking by the Funds. As such, EQT is unable to provide a meaningful amount or percentage of the estimated transaction costs for the Funds.

### Buy/Sell spread

The Buy/Sell spread for a Fund reflects the estimated transaction costs associated with buying and selling the assets of the Fund when investors invest or withdraw from the Fund. As stated above, the Buy/Sell spread is an additional cost to the Unit holders but it is included in the Unit price and incurred when an investor invests in or withdraws from a Fund and is not charged as an additional fee. The Buy/Sell spread is paid into a Fund and not paid to EQT or the Investment Manager. At the date of this PDS, the Buy Spread for the Funds is nil and the Sell Spread for each of the Funds are:

- **PIMCO EQT Wholesale Extended Markets Fund** – 0.35% (which equates to \$175 for a withdrawal of \$50,000).
- **PIMCO EQT Wholesale Global Credit Fund** – 0.20% (which equates to \$100 for a withdrawal of \$50,000).
- **PIMCO EQT Wholesale Global RealReturn Fund** – 0.20% (which equates to \$100 for a withdrawal of \$50,000).
- **All other PIMCO EQT Wholesale Funds** – 0.10% (which equates to \$50 for a withdrawal of \$50,000).

### Abnormal expenses

We may additionally recover abnormal expenses (such as the costs of Unit holders' meetings, legal advice/proceedings and other irregular expenses). The Constitution of each Fund does not place any limit on the amount of the abnormal expenses that can be paid from the Funds.

### Alternative forms of remuneration

As a member of the FSC (formerly IFSA), we maintain an Alternate Forms of Remuneration Register. The register, which you can review by contacting us, outlines some alternative forms of remuneration that we may pay to or receive from AFS licensees, fund managers or representatives (if any are paid or received at all in relation to the Funds).

### Can the fees change?

All fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution of each Fund. Reasons might include changing economic conditions and changes in regulation. We have the right to recover all proper and reasonable expenses incurred in managing the Funds and as such these expenses may increase or decrease accordingly. We will generally provide Unit holders with at least 30 days' notice of any proposed change to the Responsible Entity fee. Expense recoveries and Buy/Sell spreads may change without notice, for example, when it is necessary to protect the interests of existing Unit holders and if permitted by law. The Constitution of each Fund in some circumstances defines the maximum fees that can be charged for some fees described in this PDS.

- For the following PIMCO EQT Wholesale Funds – Global Credit Fund, Australian Bond Fund, Global Bond Fund, Diversified Fixed Interest Fund and Extended Markets Fund – no contribution or withdrawal fees can be charged. The maximum management fee these Funds can charge is 1.1275% (including GST after allowing for an estimate of RITC) of the NAV of the Fund which is equivalent to \$563.75 per annum for every \$50,000 of the Fund's assets.
- For the PIMCO EQT Wholesale Global RealReturn Fund, the maximum contribution and withdrawal fee chargeable by each Fund is 6.15% (including GST after allowing for an estimate of RITC) which is equivalent to \$3,075 for every \$50,000 invested or withdrawn. The maximum management fee for each of these Funds is 2.05% per annum of the Gross Asset Value ('GAV') which is equivalent to \$1,025 for every \$50,000 of the Fund's assets assuming a GAV 1.5 times that of the NAV.

- For all the Funds specified in this PDS, the respective Constitutions do not define a maximum transaction costs limit, except for the following PIMCO EQT Wholesale Funds – Australian Bond Fund, Global Bond Fund, Diversified Fixed Interest Fund and Extended Markets Fund – which set the maximum transaction cost per Unit at 0.04% of the NAV divided by the total number of Units on issue at that time.

### Example of annual fees and costs

This table gives an example of how the fees and costs for the PIMCO EQT Wholesale Diversified Fixed Interest Fund can affect your investment over a one year period. You should use this table to compare this Fund with other managed investment products.

| EXAMPLE – PIMCO EQT Wholesale Diversified Fixed Interest Fund |                         | Balance of \$50,000 with a contribution of \$5,000 <sup>1</sup> during year   |
|---|-------------------------|---|
| Contribution fees   | Nil                     | For every additional \$5,000 you put in, you will be charged \$0  |
| <b>PLUS</b> Management costs <sup>2</sup>                     | 0.50% p.a. <sup>3</sup> | And, for every \$50,000 you have in the Funds, you will be charged \$240 each year  |
| <b>EQUALS</b> Cost of the Fund                                |                         | If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees from:<br><br><b>\$250 to \$275<sup>4</sup></b><br><br>What it costs you will depend on the fees you negotiate with your fund or financial adviser. |

- 1 The minimum additional contribution to the Fund is \$10,000.
- 2 Management costs will also be charged in relation to any additional contributions you make during the year and the amount you pay will depend on the proportion of the year during which the additional contributions are invested.
- 3 This figure is based on the Indirect Cost Ratio ('ICR') of the Fund for 2009/2010 financial year, which is the financial year before this PDS was issued as required by law. The ICR is the ratio of the management costs of a Fund (calculated in accordance with the Corporations Regulations) that are not deducted directly from the investor's account to the total average net assets of the Fund.
- 4 This amount assumes a investment balance of \$50,000 at the beginning of the year and an additional contribution of \$5,000 at either the beginning or the end of the year. Management costs charged in relation to the additional contribution during the year will depend on the proportion of the year during which the additional contributions are invested.

## Taxation

The following summary of taxation matters is a general guide that outlines the taxation implications applicable to the Funds and Unit holders. The summary is based on the Australian tax laws as at the date of this PDS. The Australian tax laws are subject to continual change, and as the tax treatment applicable to particular investors may differ, it is recommended that all investors seek their own professional advice on the taxation implications before investing in a Fund.

### Taxation of the Funds

#### General

Each Fund is a resident of Australia for tax purposes; therefore, each Fund is required to determine its net income (taxable income) for the year of income. On the basis that Unit holders are presently entitled (which is EQT's intention) to the net income of each Fund (including net taxable capital gains), pursuant to the existing income tax legislation, each Fund should not be subject to Australian income tax. In the case where a Fund makes a loss for tax purposes, the Fund cannot distribute the loss to Unit holders. However, subject to the Fund meeting certain conditions, the Fund may be able to take into account the losses in subsequent years.

#### Deemed Capital Gains Tax ('CGT') election

Draft legislation has been released to allow eligible managed investment trusts ('MITs') to make an irrevocable election to apply a deemed capital treatment for gains and losses on disposal of certain investments (including equities and Units in other Unit trusts, but excluding derivatives, foreign exchange or fixed interest securities). As the Funds predominantly invest directly in fixed interest securities this election will be of limited relevance to the Funds. However, it is the intention of the Responsible Entity and Investment Manager to make this election for all Funds in order to preserve the capital treatment of any assets which qualify for such treatment.

## Taxation (cont.)

### Taxation of Australian Resident investors

#### Distributions

Generally, a Unit holder's entitlement (share) to the net income of a Fund for a year of income, including amounts that are received in a subsequent year of income or which are reinvested, forms part of their assessable income for that year. Depending on the investment strategy of a Fund, gains derived by that Fund will be treated as either ordinary income or capital gains. It is expected that the only Fund that is likely to have some of its gains treated as capital gains is the PIMCO EQT Wholesale Diversified Fixed Interest Fund. If your income entitlement includes net capital gains derived by the Fund, a discount may be available in calculating the taxable amount of a capital gain where the asset was owned by the Fund for at least 12 months.

#### Franking credits and franked dividends

As a result of the investment strategies of each Fund, it is not anticipated that any Fund will receive significant franked dividends. As such no comments have been included on the treatment of franked dividends and franking credits in this document.

#### Foreign income

Certain Funds may derive foreign source income that is subject to tax overseas. Unit holders should include their share of both the foreign income and the amount of foreign tax in their assessable income. However, Unit holders may be entitled to a tax offset for the foreign tax paid, against the Australian tax payable on the foreign source income.

#### Foreign Investment Fund ('FIF')

Some Funds may hold (either directly or indirectly) interests in certain foreign companies and foreign trusts which are subject to the FIF regime. Broadly, under the FIF regime, investors in a Fund may be assessed on their portion of gains in the value of the FIF investments held by the Fund at the end of the financial year, even though those gains are unrealised. The Investment Manager's investment strategy is to seek to minimise the impact of the FIF regime. Investors should seek professional advice as to whether they are entitled to any exemptions from the FIF regime.

The Australian Government released exposure draft legislation on 18 December 2009 that provides for the repeal of the current FIF regime in its entirety and replacing it with a narrower anti-deferral regime. The exposure draft does not contain information regarding from which income year the proposed amendments will apply from. The repeal of these rules is not expected to have a significant impact on any of the Funds.

#### Non-assessable Distribution payments

Distributions of non-assessable amounts are generally not subject to tax. Examples of non-assessable amounts include Distributions comprising amounts attributable to deductions for capital allowances. Although the receipt of non-assessable amounts is generally not subject to tax, the receipt of certain non-assessable amounts may have CGT consequences. Broadly, the receipt of certain non-assessable amounts may reduce the cost base and reduced cost base of the Unit holder's investment in a Fund. The impact of the reduction to the cost base and reduced cost base may result in either an increased capital gain or a reduced capital loss on the subsequent disposal of the investment in the Fund.

#### Discount capital gain concession

To the extent that the distributed non-assessable amounts consist of the discount capital gain concession, no adjustment to the cost base or reduced cost base of the underlying investment in a Fund should be required. However, Unit holders that are companies and complying superannuation funds may not receive the full benefit of the discount capital gain concessions (whether distributed or not). This is because companies are not entitled to the discount concessions and the discount concession rate applying to complying superannuation funds is lower than that which apply to trusts and individuals.

#### Disposal of Units by Australian resident investors

Any taxable capital gain arising from the disposal (including redemption) of an investment in a Fund may form part of the Unit holder's assessable income. Unit holders that are individuals, trusts and complying superannuation funds may be eligible for the discount capital gain concession if their investment (Units) has been held for 12 months or more and the Fund and the investor satisfy certain other requirements. Any capital losses arising from the disposal of the investment may be used to offset other capital gains the Unit holder may have derived.

The discount capital gains concession may be denied in certain circumstances where an investor (together with associates) holds 10% or more of the issued Units in a Fund, the Fund has less than 300 beneficiaries and other requirements are met. Investors who together with associates are likely to hold more than 10% of the Units in the Fund should seek advice on this issue.

As a general rule, the switching between Funds constitutes a disposal of the investment for capital gains tax purposes. Therefore, the investor may need to take into account any capital gains or capital losses that arise from switching between investments in determining the net capital gain amount that is included in the Unit holder's assessable income.

Where Units are held on revenue account (i.e. as part of a business of investing or for the purposes of profit making by sale), gains will be taxable as ordinary income rather than capital gains.

### **Taxation of non-resident investors**

Australian withholding tax may be withheld from distributions of Australian source income and gains paid to a non-resident investor. The various components of the net income of the Fund which will be regarded as having an Australian source may include dividends paid by Australian companies, Australian sourced interest income and Australian sourced gains.

As at the issue date of this PDS and given each of the Fund's investment restrictions, investors that are not Australian residents for tax purposes and hold their Units in a Fund on capital account, should generally not be subject to Australian capital gains tax on the disposal of their Units in the Fund.

If you hold your Units on revenue account any profits on disposal of Units in a Fund may be subject to Australian tax as ordinary income, subject to any available double tax treaty relief.

If you are a non-resident wishing to invest in Australia, we recommend that you seek independent professional tax advice, including advice on the specific tax implications in your country of residence.

### **Tax File Numbers ('TFN') and Australian Business Numbers ('ABN')**

It is not an offence for a Unit holder to decline to quote their TFN or ABN. If a Unit holder is making this investment in the course of a business or enterprise, the Unit holder may quote an ABN instead of a TFN. Failure by a Unit holder to quote an ABN or TFN or claim an exemption may cause EQT to withhold tax at the top marginal rate plus the Medicare Levy, on gross payments including distributions of income to the Unit holder. The Unit holder may be able to claim a credit in their tax return for any TFN or ABN tax withheld. Collection of TFNs is permitted under taxation and privacy legislation.

By quoting their TFN or ABN, the Unit holder authorises EQT to apply it in respect of all the Unit holder's investments with EQT. If the investor does not want to quote their TFN or ABN for some investments, EQT should be advised.

## **New Zealand Taxation**

The following summary of New Zealand taxation matters is a general guide only that outlines the key New Zealand taxation implications applicable to New Zealand resident Unit holders. The summary is based on the New Zealand tax laws as at the date of this PDS. The New Zealand tax laws are subject to continual change, and as the tax treatment applicable to particular Unit holders may differ, it is recommended that all New Zealand Unit holders seek their own professional advice on the taxation implications before investing in a Fund.

The following summary assumes that no New Zealand tax resident Unit holder will have an interest of 10% or more in the relevant Fund and that each Unit holder's investment in the relevant Fund costs more than NZ\$50,000. The New Zealand taxation treatment of an investment in Australian securities is not the same as for an investment in New Zealand securities.

### **Classification of the Funds – New Zealand Unit holders**

The Funds are 'unit trusts' for New Zealand tax purposes. New Zealand resident Unit holders are treated as holding shares in an Australian resident company.

### **New Zealand Foreign Investment Fund rules**

An investment in the Funds is subject to the New Zealand Foreign Investment Fund rules. The main method for calculating taxable income under the Foreign Investment Fund rules is the Fair Dividend Rate ('FDR') method. Under the FDR method, a New Zealand Unit holder is deemed to derive taxable income each year calculated as 5% of the New Zealand dollar market value of the Unit holder's total offshore portfolio, including the investment in the relevant Fund, at the beginning of the income year (a 1 April commencement date).

## Taxation (cont.)

A modified version of the FDR method applies to a New Zealand Unit holder who is a 'unit valuing fund'. Broadly, a New Zealand Unit holder will be a unit valuing fund if it invests on behalf of others and values its own investors' interests periodically throughout the income year. Under this version of the FDR method, an Unit holder is deemed to derive taxable income calculated as 5% of the New Zealand dollar market value of the Unit holder's total offshore portfolio (including the investment in the relevant Fund) at the start of the unit valuation period, multiplied by a fraction, being the number of days in the period divided by 365. The Unit holder's income for the year is the total of the amounts calculated for each valuation period in the year.

Income distributions, whether reinvested into the relevant Fund or physically received, are not separately taxable to New Zealand Unit holders where the FDR method is applied. No tax deduction is available to a New Zealand Unit holder under the FDR method if the Units decline in value over an income year.

However, if a Unit holder has no income in relation to the investment under the FDR method in the income year (because the units were not held on the relevant measurement date), then income distributions reinvested or received in that year should be treated as a taxable dividend for New Zealand tax purposes. The taxable dividend will also include the amount of any Australian withholding tax deducted from the distribution (but such withholding tax should be creditable against the Unit holder's tax liability on the distribution), and must be expressed in New Zealand dollars.

New Zealand natural person and family trust Unit holders can elect to be taxed on their actual gain (i.e. aggregate gains and losses in market value over the year, distributions received or reinvested and net sale or redemption proceeds) under the comparative value ('CV') method for the particular year as an alternative to the deemed 5% return under the FDR method. However, net losses are not deductible. If a Unit holder elects to use the CV method, it must be applied to all offshore portfolio equity investments held by the Unit holder for that income year which are subject to the Foreign Investment Rules. That is, the Unit holder must choose between the CV method and the FDR method for the Unit holder's whole portfolio.

A Unit holder (whether an individual, family trust, corporate or trust Unit holder) will be required to apply the CV method to their investment in a Fund if they hedge the return on their investment to New Zealand dollars. Such a Unit holder is not able to apply the FDR method to the hedged investment.

Any Australian withholding tax deducted from distributions from a Fund may be credited against the New Zealand Unit holder's income tax liability in respect of the investment in a Fund calculated under either the FDR or CV methods, subject to the general limitation that the credit allowed is the lesser of the New Zealand tax payable on the Foreign Investment Fund income or the Australian withholding tax paid.

### Disposal of Units by New Zealand Unit holders

Where the FDR method is used by a New Zealand Unit holder and the Unit holder buys and sells an investment in a Fund within the same income year or Unit valuation period these buys and sells are referred to as 'quick sales' and FDR income for the year is increased by the lesser of:

- 5% of the 'cost' of the quick sale investments (the 'cost' per unit of any quick sale investment is the average per unit cost of all investments acquired or increased during the year or Unit valuation period); and
- the Unit holder's actual return on the quick sale investments (i.e. all distributions received and proceeds received on disposal/redemption of the investment, less the average cost of Units acquired during the year or Unit valuation period).

Gains made on the redemption or the disposal of Units in a Fund that are not quick sales (see above) are not separately taxable to New Zealand Unit holders where the FDR method is applied.

Where the CV method is applied for the period in which the disposal occurs, proceeds derived from the sale of the Units will be taken into account in the CV method calculation.

### New Zealand GST

No New Zealand GST is payable on any distributions nor in respect of the subscription, acquisition, disposal or withdrawal of Units in the Funds.

### New Zealand IRD number

It is not necessary for a Unit holder to quote a New Zealand IRD number when investing in the Funds.

## Other Important Information

### Enquiries and complaints

If you are not completely satisfied with any aspect of our services regarding the management of one or more of the Funds, please contact us.

#### **EQT Client Services**

#### **Equity Trustees Limited**

**GPO Box 2307**

**Melbourne VIC 3001**

**Australia**

**Telephone 1300 555 378 or +61 3 8623 5290**

**Fax +61 3 8623 5395**

**Email [equity@eqt.com.au](mailto:equity@eqt.com.au)**

**Website [www.eqt.com.au](http://www.eqt.com.au)**

EQT seeks to resolve potential and actual complaints over the management of one or more of the Funds to the satisfaction of investors. If an investor wishes to lodge a formal complaint please write to:

#### **Compliance Team**

#### **Equity Trustees Limited**

**GPO Box 2307**

**Melbourne VIC 3001**

**Australia**

**Email [compliance@eqt.com.au](mailto:compliance@eqt.com.au)**

EQT will seek to resolve any complaint and will respond within 14 days of receiving the letter. If we are unable to resolve your complaint, you may be able to seek assistance from FOS:

#### **Financial Ombudsman Service (FOS)**

**GPO Box 3**

**Melbourne VIC 3001**

**Australia**

**Telephone 1300 780 808 or +61 3 9613 7366**

**Fax +61 3 9613 6399**

**Email [info@fos.org.au](mailto:info@fos.org.au)**

Please include the EQT FOS membership number with your enquiry: 10395. FOS is an independent body that may be able to assist you if EQT cannot. In order for a complaint to be considered by FOS, the claim must be less than \$150,000 (unless EQT and you agree otherwise in writing).

If you are investing through an IDPS, then enquiries and complaints should be directed to the IDPS Operator, not EQT.

### Constitutions of the Funds

EQT's responsibilities and obligations as the Responsible Entity of the Funds are governed by the Constitution of each Fund as well as the Corporations Act and general trust law.

The Constitution of each Fund contains a number of provisions relating to the rights, terms, conditions, and obligations imposed on both EQT as the Responsible Entity of the Funds and Unit holders. Some of the provisions of the Constitution of each Fund are discussed elsewhere in this PDS. Others relate to your rights as a Unit holder including:

- your right to share in any Fund income, and how we calculate it;
- how we must calculate Unit prices and what you are entitled to receive when you withdraw or if a Fund is wound up;
- your right to withdraw from a Fund – subject to the times when we can delay processing withdrawals, such as if a Fund becomes 'illiquid' or if circumstances beyond our control exist, or deny a withdrawal request (for example, when a Fund has terminated);
- the nature of the Units – a Unit confers an equal interest in the assets of the relevant Fund but does not confer an interest in any particular assets. Identical rights attach to all Units;
- your rights to attend and vote at meetings – are mainly contained in the Corporations Act. The Corporations Act sets out certain circumstances in which Unit holders can call meetings. Under the Constitution of each Fund, the Responsible Entity may convene a meeting at any time. Resolutions passed at meetings are binding on all Unit holders; and
- your ability to transfer Units in accordance with the Constitution of the relevant Fund. The Responsible Entity has discretion to refuse to register a transfer of Units.

There are also provisions governing our powers and duties, including:

- how we calculate Unit prices, the maximum amount of fees we can charge and expenses we can recover;
- when we can amend the Constitution of each Fund – generally we can only amend the Constitution of a Fund where we reasonably believe that the changes will not adversely affect your rights as a Unit holder. Otherwise the Constitution of a Fund can only be amended if approved by Unit holders;

## Other Important Information (cont.)

- when we can retire as the Responsible Entity of the Funds – which is as permitted by law;
- when we can be removed as the Responsible Entity of the Funds – which is as required by law; and
- our broad powers to invest, borrow and generally manage the Funds – we do not currently intend to borrow funds to acquire assets for the Funds, although this is permitted under the Constitutions of the Funds.

The Constitution of each Fund also deal with our liabilities in relation to the Funds and when we can be reimbursed for liabilities out of a Fund's assets, for example:

- subject to the Corporations Act, we are not liable for acting in reliance and good faith on professional advice;
- subject to the Corporations Act, we are not liable for any loss unless we fail to act in good faith or we act negligently; and
- we can be reimbursed for all expenses we incur in connection with the proper performance of our duties in respect of the Funds.

As mentioned above, EQT's responsibilities and obligations as the Responsible Entity of each Fund are governed by the Constitution for each of the Funds as well as the Corporations Act and general trust law, which also provide that we:

- act in the best interests of Unit holders, and if there is a conflict between Unit holders' interests and our own, give priority to Unit holders;
- ensure the property of a Fund is clearly identified, held separately from other funds and our assets, and is valued regularly;
- ensure payments from property of a Fund are made in accordance with the Constitution and the Corporations Act; and
- report to ASIC breaches of the Corporations Act in relation to a Fund which has had, or is likely to have, a materially adverse effect on Unit holders' interests.

A copy of the Constitution of each of the Funds is available, free of charge, on request from EQT.

## Compliance plan

EQT has prepared and lodged a compliance plan for each Fund with ASIC. Each plan describes the procedures used by EQT to comply with the Corporations Act and the Constitution of the Fund. Each year the plans for each Fund are audited and the audit report is lodged with ASIC.

## Indemnity

EQT, as the Responsible Entity of each Fund, is indemnified out of the relevant Fund against all liabilities incurred by it in performing or exercising any of its powers or duties in relation to the relevant Fund. To the extent permitted by the Corporations Act, this indemnity includes any liability incurred as a result of any act or omission of a delegate or agent appointed by the Responsible Entity. EQT may retain and pay out any monies in its hands all sums necessary to affect such an indemnity.

## Investment Manager consent

PIMCO Australia Pty Limited has given and, at the date of this PDS, has not withdrawn, its written consent:

- to be named in this PDS as the Investment Manager of the Funds; and
- to the inclusion of the statements made about it, the Funds and the tables and statistical information, which are attributed to it, in the form and context in which they appear.

PIMCO has not otherwise been involved in the preparation of this PDS and has not caused or otherwise authorised the issue of this PDS. PIMCO and its employees and officers do not accept any responsibility arising in any way for errors or omissions from this PDS, other than in relation to the statements for which it has provided its consent.

## EQT directors

At the date of this PDS, the directors of EQT were:

JA (Tony) Killen (Chairman)  
Robin Burns (Managing Director)  
David F Groves (Deputy Chairman)  
Alice JM Williams  
John R McConnell  
The Hon Jeffrey G Kennett AC  
Anne M O'Donnell

### Cooling off period

If you are a Retail Client you may have a right to 'cool off' in relation to an investment in the Fund within 14 days of the earlier of:

- confirmation of the investment being received or available; and
- the end of the fifth Business Day after the units are issued or sold.

A Retail Client may exercise this right by notifying EQT in writing at the address as stated in the Directory of this PDS. A Retail Client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant application price(s) between the time we process your application and the time we receive the notification from you, as well as any tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

A Retail Client's right to cool off does not apply in certain limited situations, such as if the issue is made under a Distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as an investor in the Fund during the 14 day period. This could include selling part of your investment or switching it to another product.

Indirect Investors should seek advice from their IDPS Operator as to whether cooling off rights apply. The right to cool off may not apply if you are an Indirect Investor. This is because you do not acquire the rights of a Unit holder in a Fund. Rather, you will direct the IDPS Operator to arrange for your monies to be invested in a Fund on your behalf. The terms and conditions of the IDPS Guide or similar type document will govern your investment in relation to a Fund and any rights you may have in this regard.

### Related party transactions

The Responsible Entity and its associates are entitled to enter into or be interested on their own account in any transactions entered into on behalf of the Funds or with any company or body in which the Funds are invested or who provides services to the Funds. Any such transactions will be on arms length commercial terms. The Responsible Entity and its associates are also permitted to hold Units in any of the Funds in any capacity.

### Privacy statement

When you complete the Application Form for Units in the Funds, EQT will be collecting personal information from you. EQT may collect additional personal information from you in the future. EQT needs to collect personal information from investors for the primary purpose of providing investors with an investment in a Fund (including assessing your application and identifying you). There are also a number of related purposes for which your personal information will be collected and these are to process your application, administer and manage your investment in the relevant Fund, and comply with Australian taxation laws, the Corporations Act, the AML/CTF Act and other laws and regulations. If you do not provide EQT with all the information that we require then we may not be able to process your application, administer or manage your investment or tell you about investment opportunities in which you may be interested.

EQT may also collect personal information (including sensitive information) about you from third parties, to meet its obligations under the AML/CTF Act.

The information collected by EQT about an investor may be disclosed to certain organisations. The types of organisations or persons to whom EQT usually discloses the information provided by investors include:

- the Australian Taxation Office and other government or regulatory bodies;
- your adviser or adviser dealer group, their service providers and any joint holder of your investment;
- organisations involved in providing, administering or managing the Funds such as any third party service provider engaged by EQT to provide administration, custody, investment management, technology, auditing, registry, mailing or printing services; and
- those where you have consented to such disclosure, or as required or authorised by law.

Your information may also be used in connection with the purposes for which it was collected. EQT may also use your information to forward to you from, time to time, details of other investment opportunities offered by EQT in which you may be interested. Please tick the box on the Application Form if you do not wish to be updated with such investment opportunities or in future by contacting EQT. If you do not mark the box on the application, we will assume that you want to hear about the investment opportunities we have described.

## Other Important Information (cont.)

You can gain access to the personal information EQT holds about you, subject to some exceptions allowed by law. EQT will give you reasons if we deny access.

Please note that for Indirect Investors, EQT will collect or hold any personal information in connection with your investment in the Funds. You should contact the relevant IDPS Operator for more information about their collection, storage and use of your personal information.

If you have any queries in relation to EQT's Privacy Statement or if you have any questions about how EQT handles your personal information, or if you wish to access the personal information that it holds about you please contact the EQT Privacy Officer on **03 8623 5000**.

### Conditions of EQT Online Access

By ticking the EQT Online Access box on the Application Form and signing the form, you agree to the following terms and conditions ('Conditions').

1. In these Conditions:
  - a) 'Account' means your investment account with EQT;
  - b) 'Information' means the information concerning your investments made available to you through EQT's website;
  - c) 'Password' means your online access password;
  - d) 'Logon Access Code' means your personal identification relating to your Accounts;
  - e) 'we', 'us' and 'EQT' means Equity Trustees Limited; and
  - f) 'you' and 'your' refers to the EQT client and any persons accessing the EQT client's investment information on their behalf.
2. To view your Account details and related Information online, you will need to log on to our online access service using your Logon Access Code and Password.
3. If any person uses your Logon Access Code and Password, we are entitled to give them access to your Account Information and to assume that they are authorised by you to access your Account Information.
4. You must keep your Logon Access Code and Password confidential and secure. You must tell us immediately if you suspect that any unauthorised person has gained access to your Logon Access Code or Password.
5. We will use all reasonable efforts to provide you online access to your Account at all reasonable times but we do not guarantee that we can always provide this.
6. We will use reasonable efforts to provide you with reliable information to the extent it is within our control but we do not guarantee that we can provide it.
7. We are not responsible for transmissions of any computer virus or other unwanted programs or information resulting from or associated with your use of our online access service.
8. We will securely hold, maintain and store your personal information and will ensure that appropriate security measures are in place to prevent unauthorised access to your personal information.
9. You authorise EQT and any other company within the EQT Group and any agents it may appoint to use your personal information for the delivery of our online access service.
10. You acknowledge that anything associated with or available through our online access service belongs to EQT or other third parties and is protected by intellectual property rights.
11. You agree that you will not interfere with or damage any security codes, data or software associated with our online access service.
12. You agree not to access, download or otherwise use any information available through our online access service other than for your personal use.
13. You indemnify us for any loss, expense or liability that we may suffer or incur as a result of any unauthorised use by you of our online access service.
14. Subject to any conditions and warranties implied by law, we exclude any liability for any unavailability or delay in providing any Information and for any inaccuracy or incompleteness of any Information available through our online access service.
15. You release EQT and any other company within the EQT Group and any of their directors, employees or agents they may appoint from any liabilities you incur or loss that you suffer from your use of our online access service.
16. We may suspend or cancel your online access to your Account at any time and for any reason, and if possible, we will give you notice before we do so.
17. We may vary these conditions from time to time and any variation will take effect from the time we notify you of the variation.
18. You may end your use of this service at any time by giving us written notice.

## Direct debit request – Terms and conditions

By completing the direct debit request form you agree that the following terms and conditions shall apply:

### 1. Debiting your account

By signing a direct debit request, you have authorised EQT to arrange for monies to be debited from your account. You should refer to the direct debit request and these terms and conditions for the terms of the arrangement between EQT and you. Equity Trustees Limited will only arrange for monies to be debited from your account as authorised in the direct debit request.

If the debit day falls on a day that is not a Business Day, EQT may direct your financial institution to debit your account on the following Business Day.

If you are unsure about which day your account has been, or will be, debited you should ask your financial institution.

### 2. Changes by Equity Trustees Limited

EQT may vary any details of these terms and conditions or a direct debit request at any time by giving you at least 14 days' written notice.

### 3. Changes by Investor

Changing the bank account from which you wish your drawings to be debited will require completion of a new Direct Debit Request form.

If you wish to stop or defer a debit payment you must notify EQT in writing at least 14 days before the debit day. This notice should be given to EQT in the first instance.

You may also cancel your authority for EQT to debit your account at any time by giving EQT 14 days' notice in writing before the debit day. This notice should be given to EQT in the first instance.

### 4. Investor obligations

It is your responsibility to ensure that there are sufficient cleared monies available in your account to allow a debit payment to be made in accordance with the direct debit request.

If there are insufficient cleared monies in your account to meet a debit payment:

- (a) you may be charged a fee and/or interest by your financial institution;
- (b) you may also incur fees or charges imposed or incurred by EQT; and
- (c) you must arrange for the debit payment to be made by another method or arrange for sufficient cleared funds to be available in your account by an agreed time so that we can process the debit payment.

You should check your account statement to verify that the amounts debited from your account are correct.

If EQT is liable to pay goods and services tax ('GST') on a supply made in connection with these terms and conditions, then you agree to pay EQT on demand an amount equal to the consideration payable for the supply multiplied by the prevailing GST rate.

## Anti-Money Laundering and investor identification verification procedure

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') compliance program. The AML/CTF compliance program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

## In Australia

### How to certify your documents

A certified copy is a document that has been certified as a true copy of an original document.

To certify a document, take the original document and a photocopy to one of the people listed in the categories below and ask them to certify that the photocopy is a true and correct copy of the original document. That person will need to print their name, date and the capacity in which they are signing (e.g. postal agent, Justice of the Peace). Sample wording is provided below:

*I, [full name], as [category of persons as listed below], certify that this [name of document] is a true and correct copy of the original [signature and date].*

## Other Important Information (cont.)

### AML/CTF – Persons authorised to certify identification documents

| Legal   |
|---|
| a person who is enrolled on the roll of Supreme Court of a State or Territory, or the High Court of Australia, as a legal practitioner (however described)                  |
| a judge of a court  |
| a magistrate  |
| a Chief Executive Officer of a Commonwealth court   |
| a Registrar or Deputy Registrar of a court  |
| Trademarks attorney (currently licensed or registered to practice)  |
| Patent attorney (currently licensed or registered to practice)  |
| Clerk of a court  |
| Master of a court   |
| Bailiff   |
| Sheriff or Sheriff's officer  |
| Commissioner for Affidavits   |
| Commissioner for Declarations   |
| Public Notary   |
| JP  |
| a Justice of the Peace (please include registration number (or equivalent))   |
| Police  |
| a police officer (please include registration number (or equivalent))   |
| Accountant  |
| a member of the Institute of Chartered Accountants in Australia   |
| a member of the Certified Practising Accountants Australia  |
| a member of the National Institute of Accountants   |
| Fellow of the National Tax Accountant's Association   |
| Occupations (must hold a current licence or be registered to practise)  |
| Medical Practitioner  |
| Dentist   |
| Pharmacist  |
| Veterinary surgeon  |
| Physiotherapist   |
| Optometrist   |
| Chiropractor  |
| Psychologist  |
| Nurse   |
| Post Office   |
| an agent of the Australian Postal Corporation who is in charge of an office supplying postal services to the public   |
| a permanent employee of the Australian Postal Corporation with two or more years of continuous service who is employed in an office supplying postal services to the public |
| Professional Associations   |
| Member of Chartered Secretaries of Australia  |
| Member of Engineers Australia other than the grade of student   |
| Member of the Association of Taxation and Management Accountants  |
| Member of the Australasian Institute of Mining and Metallurgy   |
| Government/Australian Defence Force   |
| Member of the Parliament of the Commonwealth  |

## In New Zealand

### How to certify your documents

A certified copy is a document that has been certified as a true copy of an original document.

To certify a document, take the original document and a photocopy to one of the people listed in the categories below and ask them to certify that the photocopy is a true and correct copy of the original document. That person will need to print their name, date and the capacity in which they are signing (eg Justice of the Peace) on each photocopied sheet. Sample wording is provided below:

*I, [full name], as [category of persons as listed below], certify that this [name of document] is a true and correct copy of the original [signature and date].*

| Legal   |
|---|
| a person enrolled as a barrister and solicitor of the High Court of New Zealand   |
| the Registrar or a Deputy Registrar of the Supreme Court  |
| the Registrar or a Deputy Registrar of the Court of Appeal  |
| a Registrar or Deputy Registrar of a court  |
| a Registrar or Deputy Registrar of the High Court or a District Court   |
| some other person authorised by law to administer an oath   |
| JP  |
| a Justice of the Peace  |
| Other   |
| a notary public   |
| a member of Parliament  |
| a person who:<br>(i) is a fellow of the body (incorporated under the Incorporated Societies Act 1908 (NZ)) that, immediately before the commencement of the Oaths and Declarations Amendment Act 2001 (NZ), was called the New Zealand Institute of Legal Executives; and<br>(ii) is acting in the employment of the holder of a practising certificates as a barrister and solicitor of the High Court |
| an employee of the New Zealand Transport Agency, authorised for that purpose (by name, or as the holder for the time being of a specified office or title) by the Ministry of Justice by notice in the Gazette  |
| an employee of Public Trust constituted under the Public Trust Act 2001 (NZ), authorised for that purpose (by name, or as the holder for the time being of a specified office or title) by the Ministry of Justice by notice in the Gazette   |
| an officer in the service of the Crown, or of a local authority within the meaning of the Local Government Act 2002 (NZ), authorised for that purpose (by name, or as the holder for the time being of a specified office or title) by the Minister of Justice by notice in the Gazette.  |

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# PIMCO EQT Wholesale Fund Series Application Form

- If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS.
- Use ticks in boxes where applicable.
- The applicant must complete, print and sign this form.
- Keep a photocopy of your completed Application Form for your records.
- Please ensure all relevant sections are complete before submitting this form.

This Application Form is part of the Product Disclosure Statement dated 23 December 2010 ('PDS') relating to Class B Units in the PIMCO EQT Wholesale Australian Focus Fund (ARSN 132 708 402), PIMCO EQT Wholesale Australian Bond Fund (ARSN 093 519 816), PIMCO EQT Wholesale Diversified Fixed Interest Fund (ARSN 093 519 558), PIMCO EQT Wholesale Global Bond Fund (ARSN 093 530 486), PIMCO EQT Wholesale Global Credit Fund (ARSN 093 519 352), PIMCO EQT Wholesale Global RealReturn Fund (ARSN 105 379 413); and PIMCO EQT Wholesale Extended Markets Fund (ARSN 100 167 511) issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975). This PDS contains information about investing in the Funds. You should read the PDS and any supplementary product disclosure statement before applying for Units in the Funds. (If you make an error while completing your Application Form, do not use correction fluid. Cross out your mistakes and initial your changes).

## Section 1 – Introduction

Do you have an existing investment in the PIMCO EQT Wholesale Fund Series?

**YES** – my details are:

Account number

Account name

Contact telephone number (daytime)

|                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
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|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|

Now go to Section 7.

**NO** – only complete the sections relevant to you, as shown below:

| Type of Investor  | Sections to complete   | Pages      |
|---|--|------------|
| <b>ALL INVESTORS MUST COMPLETE:</b>   | <input type="checkbox"/> Section 1<br><input type="checkbox"/> Section 7 | 1<br>11-12 |
| <b>Then complete the section relevant to you:</b>   |  |            |
| <input type="checkbox"/> Individual(s)  | <input type="checkbox"/> Section 2                                       | 3-4        |
| <input type="checkbox"/> Trust / Superannuation fund with an individual trustee   | <input type="checkbox"/> Section 2<br><input type="checkbox"/> Section 3 | 3-6        |
| <input type="checkbox"/> Trust / Superannuation fund with a corporate trustee   | <input type="checkbox"/> Section 3<br><input type="checkbox"/> Section 4 | 5-8        |
| <input type="checkbox"/> Company  | <input type="checkbox"/> Section 4                                       | 7-8        |
| <b>And complete these if you would like to appoint a power of attorney, agent or financial adviser:</b>   |  |            |
| <input type="checkbox"/> Power of attorney or agent   | <input type="checkbox"/> Section 5                                       | 9-10       |
| <input type="checkbox"/> Financial adviser  | <input type="checkbox"/> Section 6                                       | 9-10       |
| <b>If you do not fit into the categories above, or you are unsure which category relates to you, please call EQT Investor Services on 1300 555 378 or +61 3 8623 5290 or email <a href="mailto:equity@eqt.com.au">equity@eqt.com.au</a></b> |  |            |

### Contacting EQT

**Post your completed application to:**

Equity Trustees Limited  
Client Services Registry Team  
Reply Paid 2307  
Melbourne VIC 8060  
Australia

**Or hand deliver to:**

Equity Trustees Limited  
Client Services Registry Team  
Level 2, 575 Bourke Street  
Melbourne VIC 3000

## Important Information

### Additional information required under the Anti-Money Laundering and Counter-Terrorism Financing Act 2006

In accordance with the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (the 'AML/CTF Act') the Responsible Entity is required to collect additional information about you. The Responsible Entity may also ask you to provide certified copies of certain identification documents along with the Application Form.

Under the AML/CTF Act, the Responsible Entity is prohibited from processing your application until all of the information and supporting documentation requested in this form has been received. In most cases, the information that you provide in this form will satisfy the AML/CTF Act. However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act.

## Declarations

When you complete this Application Form you make the following declarations:

- I/We have read the PDS to which this Application Form applies and agree to be bound by the terms and conditions of the PDS and the Constitution of the Fund in which I/we have chosen to invest.
- I/We have detached this Application Form from the PDS and declare that all details provided are true and correct.
- I/We acknowledge that EQT is not responsible for the delays in receipt of monies caused by the postal service or the applicant's bank.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS information, confirmations of transactions and additional information as applicable via email.
- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and agree to indemnify EQT from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from any fax application.
- I/We acknowledge that we have read, understood and agree to be bound by the Conditions of EQT Online Access.
- I/We have received and accepted this offer in Australia or New Zealand.
- I/We acknowledge that EQT does not guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund.
- I/We acknowledge that an investment in the Fund is not a deposit with or liability of EQT and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- If I/we have completed and lodged the relevant sections on authorised representatives/agents on the Application Form then I/we agree to release, discharge and agree to indemnify EQT from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from EQT acting on the instructions of

my/our authorised representative/agent.

- By signing this Application Form, I/we acknowledge that I/we have read and understood the PDS and where appropriate have obtained my/our own independent professional financial investment advice (having regard to the inherently complex nature of this product). If this is a joint application each of us agrees that our investment is held as joint tenants.
- If I/we have completed and lodged the relevant sections on authorised nominees on the Application Form, I/we agree to release, discharge and agree to indemnify EQT from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from EQT acting on the instructions of my/our authorised nominee.
- I/We acknowledge that I am/we are 18 years of age or over and I am/we are eligible to hold units in the Fund in which I/we have chosen to invest.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Fund or have provided misleading information in my/our Application Form; or
  - I/we owe any amounts to EQT,then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires, in the Fund.
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its obligations under anti-money laundering and counter-terrorism legislation and acknowledge that processing of my/our application may be delayed and will be processed at the unit price applicable for the Business Day as at which all required information has been received and verified.

## Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must only provide an ABN instead of a TFN when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements. For more information about the use of TFNs for investments, contact the enquiries

section of your local branch of the Australian Taxation Office. Once provided, your TFN will be applied automatically to any future investments in the Fund where formal application procedures are not required (e.g. Distribution reinvestments), unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

**When you sign this Application Form you declare that you have read and agree to the declarations above.**

## Section 2 – Individual(s) or Individual Trustee(s)

Complete this section if you are investing in your own name or as an individual trustee.

Please see overleaf for details regarding the required AML/CTF documentation.

### 2.1 Type of investor

Tick **one** box only and complete the specified parts of this section.

- Individual** – complete 2.2
- Sole trader** – complete 2.2 and 2.4
- Jointly with another individual(s)** – complete 2.2, 2.3 and 2.5
- Individual trustee for an individual** – complete 2.2, 2.3 and 2.5 (if there is more than one individual trustee)
- Individual trustee for a trust** – complete 2.2 and 2.3 (also complete Section 3)

### 2.2 Investor 1

|  |                      |                      |
|--|----------------------|----------------------|
| Title                                      | Given name/s         |                      |
| <input type="text"/>                       | <input type="text"/> |                      |
| Surname                                    |                      |                      |
| <input type="text"/>                       |                      |                      |
| Telephone number (daytime)                 |                      |                      |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |
| Date of birth (DD/MM/YY)                   |                      |                      |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |
| Tax File Number (TFN) (or exemption code)* |                      |                      |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |
| Street address (not a PO Box)              |                      |                      |
| <input type="text"/>                       |                      |                      |
| Suburb                                     |                      |                      |
| <input type="text"/>                       |                      |                      |
| State                                      | Postcode             | Country              |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |

\* See page 2 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.

### 2.3 Investor 2

|  |                      |                      |
|--|----------------------|----------------------|
| Title                                      | Given name/s         |                      |
| <input type="text"/>                       | <input type="text"/> |                      |
| Surname                                    |                      |                      |
| <input type="text"/>                       |                      |                      |
| Telephone number (daytime)                 |                      |                      |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |
| Date of birth (DD/MM/YY)                   |                      |                      |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |
| Tax File Number (TFN) (or exemption code)* |                      |                      |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |
| Street address (not a PO Box)              |                      |                      |
| <input type="text"/>                       |                      |                      |
| Suburb                                     |                      |                      |
| <input type="text"/>                       |                      |                      |
| State                                      | Postcode             | Country              |
| <input type="text"/>                       | <input type="text"/> | <input type="text"/> |

### 2.4 Sole Trader Details

|   |                      |                      |
|---|----------------------|----------------------|
| Business name (if applicable, in full)  |                      |                      |
| <input type="text"/>  |                      |                      |
| Australian Business Number (ABN) /<br>New Zealand Company Number (if obtained)* |                      |                      |
| <input type="text"/>  | <input type="text"/> | <input type="text"/> |
| Street address (not a PO Box)   |                      |                      |
| <input type="text"/>  |                      |                      |
| Suburb  |                      |                      |
| <input type="text"/>  |                      |                      |
| State   | Postcode             | Country              |
| <input type="text"/>  | <input type="text"/> | <input type="text"/> |

### 2.5 Signing authority

Please tick to indicate signing requirements for future instructions (e.g. withdrawals, change of account details, etc).

- Only one investor required to sign
- All investors must sign

Please attach AML/CTF documentation (see overleaf) and continue to Section 7.

## Identification documents – Individuals

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') compliance program. The AML/CTF compliance program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

Identification documentation provided must be in the name of the Applicant. Non-English language documents must be translated by an accredited translator. Applications made without providing this information can not be processed until all the necessary information has been provided. If you are unable to provide the identification documents described please call EQT Client Services on **1300 555 378** or **+61 3 8623 5290**.

**In some instances EQT may request that you to provide further identification documentation.**

**Each individual investor must provide either:**

- **one document from Group A; or**
- **one document from Group B AND one document from Group C.**

**These documents must be provided as a CERTIFIED COPY of the original.**

### GROUP A (one of these)

- A current Australian driver's licence (or foreign equivalent) that includes a photo.
- An Australian passport.
- A current passport (or similar) issued by a foreign government or the United Nations (UN) (or an agency of the UN) that provides your signature.
- An identity card issued by a State or Territory Government that includes a photo.
- A national identity card issued by a foreign government or the UN (or an agency of the UN). If it is in a language other than English please include a translation prepared by an accredited translator.

**OR**

### GROUP B (one of these)

- A birth certificate or birth extract issued by a State or Territory Government.
- A citizenship certificate issued by the Commonwealth Government.
- A citizenship certificate issued by a foreign government. If it is in a language other than English please include a translation prepared by an accredited translator.
- A birth certificate issued by a foreign government or the UN (or an agency of the UN). If it is in a language other than English please include a translation prepared by an accredited translator.
- A pension card issued by Centrelink.

**AND**

### GROUP C (one of these)

- A notice from an Australian government (Commonwealth, State or Territory) recording financial benefits.
- An ATO notice issued stating an assessment owing/payable to/from the ATO to yourself.
- A notice from a local government or utilities provider recording services received (e.g. a water or electricity bill, or a rates notice).

All Group C documents must be issued during the last 12 months and must contain your name and residential address.

## Section 3 – Trust / Superannuation Fund

Complete this section if you are investing for a trust or superannuation fund.

Please see overleaf for details regarding the required AML/CTF documentation.

### 3.1 General information

Full name of trust or superannuation fund

Full name of business (if any)

Country where trust established

### 3.2 Trustee details

How many trustees are there?

- Individual** – At least one trustee must complete Section 2 of this form.
- Company** – At least one trustee must complete Section 4 of this form.
- Combination** – At least one trustee from each investor type must complete the relevant section of this form.

### 3.3 Type of trust

**Registered managed investment scheme**

Australian Registered Scheme Number (ARSN)

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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**Regulated trust** (including self managed superannuation funds)

Name of regulator (e.g. ASIC, APRA, ATO)

Registration / Licence details

Australian Business Number (ABN)\*

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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**Other trust** also complete 3.4.

Please describe

### 3.4 Beneficiaries

Complete this section only if you ticked 'Other trust' in 3.3.

**Does the Trust Deed name beneficiaries?**

**Yes**, how many?

Provide the full name of each beneficiary:  
(If more than 8 please provide as an attachment)

1

2

3

4

5

6

7

8

**No**, describe the class of beneficiary below:  
(e.g. the name of the family group, class of unitholders, the charitable purpose or charity name)

\* See page 2 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.

Please attach AML/CTF documentation (see overleaf) and continue to Section 7.

## Identification documents – Trust/Superannuation Fund

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') compliance program. The AML/CTF compliance program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

Identification documentation provided must be in the name of the Applicant. Non-English language documents must be translated by an accredited translator. Applications made without providing this information can not be processed until all the necessary information has been provided. If you are unable to provide the identification documents described please call EQT Client Services on **1300 555 378** or **+61 3 8623 5290**.

In some instances EQT may request that you to provide further identification documentation.

**If you are one of the following types of trust/trustee;**

- **Registered managed investment schemes;**
- **Regulated superannuation fund (including self managed superannuation funds); or**
- **Government superannuation funds;**

**then you need to provide at least one of the following identification documents:**

- A copy of the company search on the ATO database.
- A copy of the company search of the relevant regulator's website.
- A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website.

**All other Trusts should provide one of the following:**

- A certified copy or certified extract of the Trust Deed.
- Signed meeting minutes showing the full name of the trust.
- Annual report or audited financial statements.
- A certified copy of a notice issued by the ATO within the previous 12 months.
- A letter from a qualified lawyer or accountant confirming the name of the trust (original only).

**AND**

- If you are an **Individual Trustee** – please complete provide the identification documents listed on page 4.
- If you are a **Corporate Trustee** – please complete provide the identification documents listed on page 8.
- If you are a **combination** of both – please complete for one trustee from each investor type listed on page 4 and page 8.

## Section 4 – Company / Corporate Trustee

Complete this section if you are investing for a company or where a company is acting as a trustee.

Please see overleaf for details regarding the required AML/CTF documentation.

### 4.1 Company type

- Australian public company** – complete 4.2
- Australian proprietary company** – complete 4.2, 4.4 and 4.5
- Foreign public company** – complete 4.2 and 4.3
- Foreign private company** – complete all sections

### 4.2 Company details

Company name

ACN/ABN (If registered in Australia)\*

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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Given name(s) of contact person

Registered street address (not a PO Box)

Suburb

State Postcode Country

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

#### Principle place of business in Australia

**Note for non-Australian companies:** you must provide a local agent name and address if you do not have a principal place of business in Australia.

- Tick if the same as above, otherwise provide:

Registered street address (not a PO Box)

Suburb

State Postcode Country

|  |  |           |
|--|--|-----------|
|  |  | Australia |
|--|--|-----------|

### 4.3 Additional details for non-Australian Company

- Tick if the company is registered with ASIC Australian Registered Body Number (ARBN)
- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
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|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
- Tick if the company is registered with a regulatory body

Name of regulatory body

Company identification number issued (if any)

Registered company address

Suburb

State Postcode Country

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

### 4.4 Director information

**All proprietary companies** must provide the full name of each director of the company:

If there are more than 4 directors please provide as an attachment.

### 4.5 Shareholder information

**All proprietary companies** must provide details of each shareholder who owns directly, jointly or beneficially at least 25% of the company's issued capital.

#### Shareholder 1

Given name(s)

Street address (not a PO Box)

Suburb

State Postcode Country

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

#### Shareholder 2

Given name(s)

Street address (not a PO Box)

Suburb

State Postcode Country

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

If there are more than 2 shareholders that each have at least 25% of the company's issued capital, provide as an attachment.

Please attach AML/CTF documentation (see overleaf) and continue to Section 7.

## Identification documents – Company / Corporate trustee

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') compliance program. The AML/CTF compliance program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

Identification documentation provided must be in the name of the Applicant. Non-English language documents must be translated by an accredited translator. Applications made without providing this information can not be processed until all the necessary information has been provided. If you are unable to provide the identification documents described please call EQT Client Services on **1300 555 378** or **+61 3 8623 5290**.

In some instances EQT may request that you to provide further identification documentation.

**If you are an Australian company you need to provide at least one of the following identification documents:**

- A certified copy of the Certificate of Registration or Licence.
- A copy of a company search on the ASIC database.
- A copy of information regarding the company/trustee's licence or other information held by the relevant Commonwealth, State or Territory regulatory body.

**If you are a non-Australian company please provide one of the following:**

- A certified copy of the company's certificate of registration or incorporation (issued by ASIC or equivalent in the domestic jurisdiction) showing the company's registration number.
- A certified copy of the company's articles of association or constitution.
- A copy of a company search on the ASIC database or relevant foreign registration body.

All of above must clearly show the company's full name and type (i.e. public or private).

## Section 5 – Authorised representative or agent

Complete this section if you are completing this Application Form as an agent under a direct authority such as a Power of Attorney. You must also complete the section relevant to the investor/applicant that you are acting on behalf of.

Please see overleaf for details regarding the required AML/CTF documentation.

### 5.1 Power of Attorney

- I would like to appoint an authorised representative to operate on this account; **OR**
- I am an agent under power of attorney or the investor's legal or nominated representative – complete 5.2

Full name of authorised representative / agent

Title of role held with the applicant

Signature

### 5.2 Power of Attorney

You must attach a valid Power of Attorney.

The document is an original or certified copy.

- The document is signed by the applicant/investor.
- The document is current and complete.
- The document permits the attorney/agent (you) to transact on behalf of the applicant/investor.

**You must provide the identification documents listed on the next page.**

## Section 6 – Financial adviser

By completing this section you consent to give your financial adviser / authorised representative / agent access to your account information.

### 6.1 Financial adviser

- I am a financial adviser completing this application form as an authorised representative or agent.

Name of adviser

AFSL Number

ILGN

ILAN

ILCN

- Please tick this box if XPLAN data feed is required.

Name of advisory firm

Postal address

Suburb

State

Postcode

Country

Email address of advisory firm (required)

Email address of adviser

Business telephone

Facsimile

### 6.2 Financial adviser declaration

- I have completed an appropriate customer identification procedure (CID) on this investor which meets the AML/CTF Act (CID checklists are available on [www.eqt.com.au](http://www.eqt.com.au));

**AND**

- I have attached the relevant CID documents.

**OR**

- I have not attached the CID documents however I will retain them and agree to provide them to EQT on request. I also agree to forward these documents to EQT if I ever become unable to retain the documents.

Financial adviser signature

Date

(Adviser detailed in 6.1)

### 6.3 Access to information

Unless you elect otherwise, your financial adviser will have access to your account information and will receive copies of all statements and transaction confirmations.

- Please tick this box if you **DO NOT** want your financial adviser to have access to information about your investment.
- Please tick this box if you **DO NOT** want EQT to send copies of statements and transaction confirmations to your adviser.

Please attach AML/CTF documentation (see overleaf) and continue to Section 7.

## Identification documents – Authorised representative or agent

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') compliance program. The AML/CTF compliance program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

Identification documentation provided must be in the name of the Applicant. Non-English language documents must be translated by an accredited translator. Applications made without providing this information can not be processed until all the necessary information has been provided. If you are unable to provide the identification documents described please call EQT Client Services on **1300 555 378** or **+61 3 8623 5290**.

In some instances EQT may request that you to provide further identification documentation.

### Individual Agents

**These documents should be provided as a CERTIFIED COPY of the original.**

**Each Individual Agent must provide either:**

- one document from Group A; or**
- one document from Group B AND one document from Group C.**

#### GROUP A (one of these)

- A current Australian driver's licence (or foreign equivalent) that includes a photo.
- An Australian passport (same comment as previously).
- A current passport (or similar) issued by a foreign government or the United Nations (UN) (or an agency of the UN) that provides your signature.
- An identity card issued by a State or Territory Government that includes a photo.
- A national identity card issued by a foreign government or the UN (or an agency of the UN). If it is in a language other than English please include a translation prepared by an accredited translator.

**OR**

#### GROUP B (one of these)

- A birth certificate or birth extract issued by a State or Territory Government.
- A citizenship certificate issued by the Commonwealth Government.
- A citizenship certificate issued by a foreign government. If it is in a language other than English please include a translation prepared by an accredited translator.
- A birth certificate issued by a foreign government or the UN (or an agency of the UN). If it is in a language other than English please include a translation prepared by an accredited translator.
- A pension card issued by Centrelink.

**AND**

#### GROUP C (one of these)

- A notice from an Australian government (Commonwealth, State or Territory) recording financial benefits.
- An ATO notice issued stating an assessment owing/payable to/from the ATO to yourself.
- A notice from a local government or utilities provider recording services received (e.g. a water or electricity bill, or a rates notice).

All Group C documents must be issued during the last 12 months and must contain your name and residential address.

### Corporate Agents

**If you are an Australian companies you need to provide at least one of the following identification documents:**

- A certified copy of the Certificate of Registration or Licence.
- A copy of a company search on the ASIC database.
- A copy of information regarding the company/trustee's licence or other information held by the relevant Commonwealth, State or Territory regulatory body.

**If you are a non-Australian companies must provide one of the following:**

- A certified copy of the company's certificate of registration or incorporation (issued by ASIC or equivalent in the domestic jurisdiction) showing the company's registration number.
- A certified copy of the company's articles of association or constitution.
- A copy of the company search on the ASIC database or relevant foreign registration body.

All of above must clearly show the company's full name and type (i.e. public or private).

## Section 7 – All applicants

### ALL INVESTORS MUST COMPLETE THIS SECTION

#### 7.1 Contact details

Given name(s) of contact person

Street address\*

Suburb\*

State\*

Country\*

Postcode\*

Email address

Home telephone\*

Business telephone\*

Mobile\*

Facsimile\*

\* For individual investors, leave blank if same as 2.2.

#### 7.2 Investment details

|   | Initial Investment Amount |  |  |  | Regular Investment Plan (monthly) |  | Pay distributions into bank account* |
|---|---------------------------|--|--|--|-----------------------------------|--|--------------------------------------|
| PIMCO EQT Wholesale Australian Focus Fund           | \$                        |  |  |  | \$                                |  | <input type="checkbox"/>             |
| PIMCO EQT Wholesale Australian Bond Fund            | \$                        |  |  |  | \$                                |  | <input type="checkbox"/>             |
| PIMCO EQT Wholesale Diversified Fixed Interest Fund | \$                        |  |  |  | \$                                |  | <input type="checkbox"/>             |
| PIMCO EQT Wholesale Global Bond Fund                | \$                        |  |  |  | \$                                |  | <input type="checkbox"/>             |
| PIMCO EQT Wholesale Global Credit Fund              | \$                        |  |  |  | \$                                |  | <input type="checkbox"/>             |
| PIMCO EQT Wholesale Global RealReturn Fund          | \$                        |  |  |  | \$                                |  | <input type="checkbox"/>             |
| PIMCO EQT Wholesale Extended Markets Fund           | \$                        |  |  |  | \$                                |  | <input type="checkbox"/>             |
| <b>TOTAL</b>  | \$                        |  |  |  | \$                                |  |                                      |

Please indicate how your Investment will be made:

- Cheque (made payable to Equity Trustees Limited)
- Direct Debit (please make sure you complete 7.4)

\*As nominated in section 7.3 below

**Note:** If you do not tick the box above your distributions will be reinvested.

#### 7.3 Bank account details for distributions

Account name

Financial institution

Branch

BSB

Account number

#### 7.4 Bank account details for direct debits

- Same as 7.3 **OR**  Please complete the details below:

Account name

Financial institution

Branch

BSB

Account number

## 7.5 Elections

### EQT Online Access

Please tick this box if you would like online access to view the details of this investment.

### Annual Financial Report

The annual financial report for the Fund will be available on [www.eqt.com.au](http://www.eqt.com.au) from 30 September each year, however, if you would like a hard copy of the annual financial report sent to you please tick the box.

### Privacy

Tick this box if you **DO NOT** wish to receive education and marketing information from EQT.

## 7.6 Declarations

### Applicant 1

Signature

Applicant given name(s)

Capacity (if applicable)

- Individual Signatory       Sole Director/Secretary  
 Director                       Authorised Signatory  
 Executive Officer

Date (DD/MM/YY)

Company seal (if applicable)

### Applicant 2

Signature

Applicant given name(s)

Capacity (if applicable)

- Joint Signatory               Sole Director/Secretary  
 Director                       Authorised Signatory  
 Executive Officer

Date (DD/MM/YY)

## Application Checklist

- Have you completed all sections relevant to you? (as set out in the introduction)
- If you are a financial adviser have you completed 6.1?
- Have you provided certified copies of your identification documents or has your financial adviser completed this for you?
- Have you completed all other relevant details and **SIGNED** the Application Form?

If you can tick all of the boxes above, send the following:

- **Completed Application Form;**
- **Certified copies of identification documents (unless your adviser has agreed to retain these); and**
- **A cheque made payable to 'Equity Trustees Limited' (unless you are paying by direct debit);**

**by post to:**

Equity Trustees Limited  
Client Services Registry Team  
Reply Paid 2307  
Melbourne VIC 8060  
Australia

**or hand deliver to:**

Equity Trustees Limited  
Client Services Registry Team  
Level 2, 575 Bourke Street  
Melbourne VIC 3000

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AFSL 240975

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Email [equity@eqt.com.au](mailto:equity@eqt.com.au)  
Website [www.eqt.com.au](http://www.eqt.com.au)